AGRICULTURAL PRODUCE COMMISSION

ANNUAL REPORT

FOR THE YEAR ENDED, 30 JUNE 2004

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1. Preamble	3
The Role and Functions of the Commission	3
Scope of the Agricultural Produce Commission Act	3
2. The Agricultural Produce Commission Act 1988	4
3. The Commission	5
Membership	5
Meetings	5
Annual Meeting	6
Administration and staff	6
Memorandum of Understanding	6
Goods and Services Tax (GST)	6
Publicity and Communication	6
Remuneration of Commissioners	7
Insurance of members of Commission and staff	7
Legal protection of Commissioners	7
Information held by the Commission	7
APC Code of Conduct	7
Legal Advice	7
Advertising	7
Disclosure pursuant of Section 175ZE (1) of the Electoral Act	7
4. Producer Committees	8
Establishment of producers' committee	8
Services Provided by Producer Committees – Section 12	8
Established Producer Committees	8
Committee Directions	8
Dissolution of Producer Committees	8
Horticultural Producer Committees	9
Prescribed Agricultural Producer Committees	9
Committee members' tenure of office.	11
Remuneration of producer committee members	11
Insurance of producer committee members	11
Legal protection of producer committees	11
Administration costs of producer committees	11
Committee Protocol	12
Procedural manual for producer committees	12
Fee for Service	12
Fee for Service Compliance	12
Fee for Service Regulations	13
Electronic transfer of Fee for Service data	13
Voluntary Fee for Service	13
5. Significant Events During The Year	15
Establishing producer committees	15
Agricultural Produce Commission Act – procedures	16
APC Poll of Carnarvon Banana Producers to provide grant for Central Packing Shed	16
Producer Committee activity:	17
APC Avocado Producers' Committee	17
APC Beekeepers Producers' Committee	17
APC Carnarvon Banana Producers' Committee	18
APC Carrot Produces' Committee	19

APC Community Fruit Fly Baiting Committees		19
APC Egg Producers' Committee		20
APC Kununurra Crop Pest Control Committee		20
APC Pome, Citrus and Stone Fruit Producers' Committee		21
APC Pork Producers' Committee		22
APC Potato Producers' Committee		23
APC Strawberry Producers' Committee		23
APC Table Grape Producers' Committee		24
Turf Producers' Voluntary Committee		25
6. Financial Results		26
Administration of accounts		26
Annual estimates of income and expenditure		26
Principal Accounting Officer		26
Revenue 2003/2004		26
Treasury interest rate for 2003/2004		27
Expenditure 2003/2004		28
Compliance with written law		28
Financial statements		28
Superannuation payments		29
Events occurring after Balance Date		29
Tables		
Meeting attendance 1989/90 to 2003/2004	Table 1	5
Meetings held by the Commission 2003/2004	Table 2	5
Annual Meeting of Commissioners and Chairpersons	Table 3	6
Coverage of the APC of WA horticultural industry	Table 4	9
Members of Producer Committees at 30 June 2004	Table 5	10
Changes to Fee for Service during 2003/2004	Table 6	13
Fee for Service charges as at 30 June 2004	Table 7	14
Budgeted and actual Fee for Service revenue 2003/04	Table 8	26
Producer Committees revenue non FFS resources	Table 9	27
Revenue received by the Commission in 2003/2004	Table 10	27
Budgeted and actual expenditure 2003/2004 ($)	Table 11	28
Administration expenditure by the Commission 03/04	Table 12	28
Appendix		30
Performance Indicators	Appendix 1	31
Statement of Compliance with Written Law	Appendix 2	34
Certification of Financial Statements	Appendix 3	35
Financial Statements, Notes and Auditor General Opinion	Appendix 4	36
Attachments		49
Service Functions of Producer Committees	Attachment 1	50
Procedures to join the APC	Attachment 2	51
List of approvals and notices 2003/2004	Attachment 3	52
APC Budget for 2003/2004	Attachment 4	55
Production and Revenue 2003/2004	Attachment 5	56
Summary Production 1993/94 to 2003/04	Attachment 6	57
Polling expenditure 2003/2004	Attachment 7	62
Producer Committees 2003/2004 – Financial Performance Reports	Attachment 8	63
Summary Committees revenue, expenditure, and surplus 1992/93 to 2003/04	Attachment 9	78
APC Estimates for 2004/2005	Attachment 10	82

AGRICULTURAL PRODUCE COMMISSION

1. PREAMBLE

This report covers the fiscal year, 1 July 2003 to 30 June 2004 and has been prepared in accordance with the provisions of the Financial Administration and Audit Act 1985.

Establishment

The Agricultural Produce Commission was established by the *Agricultural Produce Commission Act 1988*. The Chairman and Commissioners were appointed on 1 September 1989, the date on which the Act was proclaimed.

The Commission is a body corporate with perpetual succession and a common seal. The Commission is not an agent of the Crown nor is it part of the Public Service. The Commission reports to the Minister for Agriculture; Forestry and Fisheries.

The role and function of the Commission

The role of the Commission is to encourage producers of agricultural produce, that come within the scope of the Act, to form committees for the purpose of collecting funds to provide services for the benefit of the producers and to ensure the future prosperity of their industry.

Functions of the Commission

Section 6.1 Agricultural Produce Commission Act

(a) Establish producers' committees in relation to agricultural produce.

(b) Appoint members to producers' committees

(c) Advertise for the formation of producers' committees.

(d) conduct poll as prescribed under the Act for the purposes of the establishment and operation of producers' committees.

(e) Dissolve producers' committees and appoint liquidators for the winding up of producers' committees.

(f) Provide such services in relation to the functioning of producers' committees as are necessary from time to time.

(g) Direct, coordinate and supervise the functioning and expenditure of producers' committees.

(h) Provide such other service to producers' committees as the Minister may direct.

Scope of the Agricultural Produce Commission Act

By agricultural industry the Act means *a horticultural industry and such other agricultural industry as may be prescribed but excluding broadacre cropping and grazing industries* (section 3.1) - Refer following table for industries prescribed under the Act.

2. Agricultural Produce Commission Act 1988

The Act

The Agricultural Produce Commission Act 1988 was assented to on 23 December 1988.

Act Amendments

- ***The Agricultural Produce Commission Amendment Act 1993*** (Gazetted 15 December 1993).
- ***The Agricultural Produce Commission Amendment Act 1998*** (Gazetted 30 April 1998).
- ***The Agricultural Produce Commission Amendment Act 2000*** (Gazetted 11 August 2000).

Fee for Service Regulations

- ***The Agricultural Produce (Horticultural Industry) Regulations 2001*** (Gazetted 13 February 2001) [replacing the *Agricultural Produce Commission General Regulations 1991*]

- ***The Agricultural Produce (Beekeeping Industry) Regulations 2003*** (Gazetted 9 January 2004).

Polling Regulations

- ***The Agricultural Produce Commission Act, Producers Committee (Polling) Regulations 1990*** (Gazetted 23 November 1990 and amendments Gazetted 13 February 2001).

Prescribed Agricultural Industry Regulations

- ***The Agricultural Produce (Prescribed Agricultural Industries and Services) Regulations 2001*** (Gazetted 3 July 2001). The following agricultural industries have been prescribed as industries to which the Act is to apply:

  a) **The pork production industry** is prescribed as an agricultural industry under section 3.1 of the Act and services referred to in section 12.1 of the Act are services that a producers' committee may provide in relation to the pork production industry (Gazetted 3 July 2001).

  b) **The beekeeping industry** is prescribed as an agricultural industry under section 3.1 of the Act and services of section 12.1 listed as (b), (c), (d), (h), (l), (la) and (m) are services that a producers' committee may provide in relation to beekeeping industry (Gazetted 23 October 2001).

  c) **The egg production industry** is prescribed as an agricultural industry under section 3.1 of the Act and services referred to in section 12.1 of the Act are services that a producers' committee may provide in relation to the egg production industry (Gazetted 17 May 2002).

Section 19a declared Pests and Diseases

- **Pests and Diseases declared under Section 19a of the Act – *19a.*** *Application to commercial and non-commercial producers of provisions relating to the control of certain pests or diseases:*

  (i) Notice gazetted on 19 September 2000 under Section 19a of the Act declaring *that Mediterranean fruit fly (Ceratitis Capitata) is a pest to which Section 19a of the Act is to apply.*

  (ii) Notice gazetted on 9 January 2004 under Section 19a of the Act declaring that Section 19a of the Act is to apply to the following bee pests and diseases:

  Pests – Acarine (Tracheal mite, Acarapis Woodi), Africanised honey bee, Asian honey bee, Tropilaelaps mite (Tropilaelaps clareae), Bruala fly, Small hive beetle and Varroasis (Varroa destructor and Varroa jacobsoni).

  Diseases – American faul brood and European foul brood.

2. THE COMMISSION

Membership

The Agricultural Produce Commission consists of four members who are appointed by the Minister for Agriculture, Forestry and Fisheries. The Minister appoints one member of the Commission to be the chairperson. Tenure of appointment is for a period not exceeding three years.

A member of the Commission is a person who has a broad understanding of agricultural industry and (a) experience in financial management; or (b) other experience relevant to the Commission's functions. On 27 January 2004, following due process in accordance with Section 5 appointment procedures, the Minister appointed two new members of the Commission Mr. K.C. Boughton and Mrs. Y.J. Fahl replacing Messrs C.P. Stevens and E.J. Skipworth.

The incumbent members of the Commission are:

H. Morgan AM	Chairperson,
K.C. Boughton	Member,
R.J. Delane	Member,
Y. J. Fahl	Member,

The term of office of the Chairperson expires on 26 April 2005, other members term of office expires on 26 January 2007.

Meetings

The Agricultural Produce Commission meets as necessary. Since 1989 the Commissioners have met on 101 occasions, an average of 7 meetings per year.

Table 1 Meeting attendance 1989/90 to 2003/2004

Commissioner	Year														
	1989 1990	1990 1991	1991 1992	1992 1993	1993 1994	1994 1995	1995 1996	1996 1997	1997 1998	1998 1999	1999 2000	2000 2001	2001 2002	2002 2003	2002 2004
H. Morgan	8	12	5	6	7	6	4	5	6	10	8	7	5	4	6
C.P. Stevens	8	12	6	6	7	6	4	4	4	8	8	5	4	3	2
R.J. Delane												6	6	4	6
E.J. Skipworth												4	6	4	3
K.C. Boughton															3
Y.C. Fahl															3
Public Servant*	6	9	6	4	4	5	4	5	6	10	7	1	-	-	-
No. of meetings	8	12	6	6	7	6	4	5	6	10	8	7	6	4	6

* As from 11 August 2000 the Act does not prescribe one member of the Commission to be an officer of the State Public Service

During the year under review the Commissioners met on the following dates:

Table 2 Meetings held by the Commission 2003/2004

No.	Meeting held on:	Invited Visitors
1	31 July 2003	
2	26 August 2003	
3	26 September 2003	
4	12 February 2004	
5	5 March 2004	
6	13 May 2004	Ron Lucas, Principal Accounting Officer

All meetings of Commissioners were held at 3 Baron-Hay Court, South Perth. In addition Commissioners attended the inaugural meeting of the APC Beekeepers Producers' Committee held on the 24 October 2003. The Chairman attended various other meetings of agricultural groups, including wine and olive industry representatives.

Annual Meeting
Since 1999 the Commissioners have met with Producer Committee chairpersons on an annual basis. This year the meeting was held at Technology Park Function Centre, Bentley on 13 May. Previous meetings have been held at the Department of Agriculture, South Perth, with the chairpersons from Carnarvon and Kununurra participating via video conferencing. However with the increase in membership the video meeting room is now inadequate and therefore this year the venue was transferred to Technology Park. The Commission covered the cost of the Carnarvon chairperson to attend, there was no one available to represent Kununurra. Because of air fare cost this arrangement will be reviewed for the next meeting and alternative arrangements will be considered.

Subjects covered at this year's meeting ranged from budget matters to compliance issues, as well the new electronic Fee for Service data system was reviewed. Each representative reported on Committee activity and discussed issues of concern to both the committee and the industry.

Table 3 Annual Meeting of Commissioners and Chairpersons

Date of Meeting	Location	Attendance	
		Commission	Committee Chairperson
12 February 1999	Council Club Hotel, Midland	3 plus 2 staff	7 (1 apology)
27 October 2000	3 Baron Hay Court, South Perth	3 plus 2 staff	7 + 2 via Video (1 apology)
9 November 2001	3 Baron Hay Court, South Perth	4 plus 2 staff	6 + 2 via Video (3 apology)
29 November 2002	3 Baron Hay Court, South Perth	3 plus 2 staff (1 apology)	10 + 1 via video (2 pest control c'tees in recess).
13 May 2004	Technology Park Function Centre, Bentley.	4 plus 2 staff & Principal Accounting officer	11 + 1 apology. (2 pest control c'tees in recess)

Administration and staff
During the year Max Crake undertook duties of executive officer and Lyn Scantlebury performed the duties of finance officer, assisted by Lorna Doran during second half of the year. The Commission meets the salary cost of these staff. Treasury pays the superannuation payments of Mr. Crake.

The Commission directly employs the Executive Officer under Section 9 of the Act while the Finance staff is seconded from Department of Agriculture.

The Commission is responsible for collecting the Fee for Service from producers, wholesalers, exporters and retailers. Each committee is provided with a quarterly report detailing revenue and expenditure for the period.

Memorandum of Understanding
To establish a mutual understanding in regard to the type and level of services provided to the Commission by the Department of Agriculture there is a Memorandum of Understanding Agreement between the Commission and the Department. The Memorandum is reviewed annually.

Goods and Services Tax (GST)
The Commission is GST exempt, a determination issued by the Federal Treasurer in March 2000 listed the Agricultural Produce Commission GST free under Section 81-5 of the *A New Tax System (Goods and Services) Act 1999.*

Publicity and Communication
Agricultural Produce Commission Web Site –. The Web Site provides a wide range of information about the Commission, *How to join the APC*, Annual Reports, Act and Regulations. Each producer committee has its own page where fee for service Return Forms can be accessed also information about the Committee and industry organizations. With the assistance of Department of Agriculture and Isabel Arevalo-Vigne the Commission is able to keep the Web Site maintained and regularly updated. The Commission encourages committees to utilize the facility as much as possible for the benefit of their industry.

Remuneration of Commissioners
Remuneration for non-Public Servant Commissioners are set in accordance with the determination by the Minister as the rates applicable to Commissioners. The rates set in March 1999 were replaced by determination approved by the Minister in November 2002, which are as follows:

Chairman	$12,200 per annum
Industry Commissioner	$6,100 per annum

The travel and accommodation costs of the three non-Public Servant Commissioners are remunerated.

Insurance of members of Commission and staff
The Commissioners and staff are covered against accidents that may occur during performance of official business.

Legal protection of Commissioners
Under section 24 a person who is or was a member of the Commission or an employee is not personally liable for any act done or omitted to be done in good faith by the Commission.

Information held by the Commission
Because of commercial sensitivity the Commission allows limited access to information relating to payments made in the way of fee for service by individual producers and dealers, in this regard both Commissioners and members of Producer Committees are required to abide by the APC Code of Conduct. The Commission publishes aggregated information relating to the quantity of produce on which the fee for service has been collected (Refer Attachments 5 and 6). Any request for information should be addressed to The Chairman, Agricultural Produce Commission, Sort Bin 3, 3 Baron-Hay Court South Perth WA 6151.

APC Code of Conduct
In May 2000 the Commission adopted the *Agricultural Produce Commission Code of Conduct* (APC Code of Conduct) and is based on the *Western Australian Public Sector Code of Ethics* and recommended by the Office of Public Sector Standards. The APC Code of Conduct is applicable to Commissioners, staff and Producer Committee members.

Legal Advice
The Agricultural Produce Commission is not entitled to obtain legal advice from the office of the Crown Solicitor and therefore the Commission receives legal advice when and as required from the private sector.

Advertising
The Commission places advertisements in newspapers for; nomination to producer committees, notice of intention to form a producers' committee, notice of poll, publish the results of polls and changes to fee for service charges. During the year the Commission employed the services of Marketforce Productions to manage the advertising.

Disclosure pursuant to Section 175ze(1) of the Electoral Act 1907
In accordance with the disclosure requirements of Section 175ZE of the Electoral Act 1907, the Agricultural Produce Commission of Western Australia reports that during the 2003/2004 financial year, the Commission incurred nil expenditure.

Advertising agencies	$0,000.00
Media advertising organisations	0.00
Total expenditure	**$0,000.00**

4. PRODUCERS' COMMITTEES

Establishment of Producer Committees

Any Western Australian agricultural industry* that wishes to take advantage of the Act can apply to join the Agricultural Produce Commission. An industry producer committee may be established to cover *the whole State or part of the State in relation to*:

> *(a) Any agriculture produce of a particular kind, class or variety or which possess a particular characteristic.*
> *(b) In relation to a number of different kinds, classes or varieties of agriculture produce, or*
> *(c) To achieve specified objects in relation to any agricultural produce*

Any request to join the APC is usually preceded by a period of consultation with the Commission and the agricultural industry. After due consideration the Commission formally decides to start procedures by requesting the Minister to issue his direction. At the Minister's direction the "Notice of Intention" to establish a producers committee is then published. The Notice invites submissions from the producers concerned for or against the proposal. The Commission considers the submissions received and may then proceed to conduct a poll to determine the level of industry support for the proposal. If producers indicate their support at the poll then the Commission may form the committee **(Refer Attachment 2, *Procedures to join the APC*)**.

Services Provided by Producer Committees – Section 12

The services that an APC producers' committee can provide to its constituent producer members are prescribed in the Act under Section 12 **(Refer Attachment 1, *Service Functions of Producers' Committee*)**.

The producers' committee may provide one or more of the services described in Section 12 but to ensure flexibility and to meet changing needs, the Commission recommends that all functions be adopted so that these can be provided if and when needed otherwise another poll would be required.

Established Producer Committees

As at the 30 June 2004 there were 13 producer committees established under Section 11 of the Act, plus one voluntary producer committee for which the Commission provides services under Section 19 of the Act**, the total number of committee members was 72 **(Refer Table 5).**

Committee Directions

On establishment of a producers committee the Commission issues and Gazettes a directions document in regard to the committee's constitution, membership, terms and proceedings. ***(The Directions documents can be viewed on the Committee page at the APC Web Site)***

Dissolution of Producer Committees

Provisions for the dissolution of producer committees is provided for under Section 15 of the Act. The Commission conducts a poll of the producers concerned to dissolve a producers committee. If the poll is in favour the Commission appoints a liquidator to wind up the committee.

* **Agricultural Industry** within the meaning of the Act is defined on Page 3 of this Report.

**** Under Section 19 of the Act** a voluntary producer committee functions in the same manner as APC producer committees except that participation by producers and payment of fee for service is voluntary. In 1999 the Commission polled WA turf producers to establish a committee, the poll failed to achieve majority support, subsequently the Turf Growers Association requested that the APC provide services to a turf producers voluntary committee. About 45% of turf producers contribute to the voluntary Fee for Service.

Horticultural Producer Committees

The services and functions of the Act are provided to wide range Western Australian horticultural producers. The Regulations of the Act defines horticulture as:

(a) Wine, fruit and the juices of fruit, whether fresh or processed.
(b) Vegetables and the juices of vegetables, whether fresh or processed.
(c) Nuts including processed nuts.
(d) Flowers, whether fresh or dried.
(e) Plants, including grass and other herbaceous plants, grown for sale as living plants.

Coverage by APC producer committees is around 47% percent of the States horticultural industry (**Refer Table 4**). Possible future horticultural committees may come from the olive, vegetable and wine grape industries.

Table 4 - Coverage of the Agricultural Produce Commission of Western Australian horticultural industry

Industry/sector	Gross value of Production ($m)	Percentage
Member industry:		
Avocado	6.6	1.2
Carnarvon bananas	4.8	0.9
Carrots	51.0	9.4
Citrus fruit	5.9	1.1
Kununurra *(fruit and vegetable production)*	41.2	7.6
Potatoes	27.2	5.0
Pome fruit	47.3	8.7
Strawberries	16.8	3.1
Stone fruit	24.5	4.5
Table grapes	11.4	2.1
Turf (voluntary)	16.0	2.9
Total:	**252.7**	**46.5**
Horticultural industries that maybe polled to join the APC during 2004/2005:		
Olives	0.2	0.0
Turf (non-voluntary)	18.2	3.4
Vegetables *(excluding carrot, potato and Kununurra vegetable production)*	108.1	19.8
Wine Grapes	85.6	15.7
Total:	**212.1**	**38.9**
Non member horticultural industry:		
Floriculture – cut flowers	42.2	7.8
Floriculture – nurseries	32.8	6.0
Other fruit *(including Kiwi fruit and tropical fruits other then that grown in Kununurra)*	4.3	0.8
Total:	**79.3**	**14.6**
Grand Total:	**$m544.1**	**100%**

Source: Australian Bureau of Statistics 2001/2002

Prescribed Agricultural Producer Committees

In addition to horticultural the Act provides for the cover of *"such other agricultural industry as may be prescribed but excluding broadacre cropping and grazing industries"*.

In response to requests by the pork, beekeeper and egg producing industries these commodities were prescribed and gazetted as agricultural industries under section 3.1 of the Act and therefore became eligible to join the APC. Following due process the Commission established committees for the pork and egg producing industries in 2002 and a committee for the beekeeping industry was established in August 2003.

Table 5 - Members of Producer Committees as at 30 June 2004

Producers' Committee	Members	Expiry Date
APC Avocado Producers' Committee (Established 1991)	Ron Hansen (Chairperson) Alan Blight Dave Duncan John Hallion Wayne Franceschi Mike Simon	31/5/06 31/5/06 31/5/07 31/5/07 31/5/07 31/5/07
APC Beekeepers Producers' Committee (Established 2003)	Harry East (Chairperson) John Davies Dan Dowsett Colin Fleay Phil Sammut	31/5/06 31/5/05 31/5/06 31/5/05 31/5/06
APC Bridgetown-Greenbushes Fruit Fly Baiting Committee (Established 1996)	Committee in recess	
APC Carnarvon Banana Producers' Committee (Established 1999)	Bruce Munro (Chairperson) Michael Andreoli Ivan Bilcich Colin Cosh Tom Day John Thomas	31/5/05 31/5/07 31/5/05 31/5/05 31/5/07 31/5/07
APC Carrot Producers' Committee (Established 1994)	Figaro Natoli (Chairperson) David Anderson Sam Calameri Albert Grubelich Frank Tedesco	31/5/05 31/5/07 31/5/05 31/5/07 31/5/07
APC Egg Producers' Committee (Established 2002)	John Simpson (Chairperson) Joe Sacca Terry Rae Ian Wilson Terry Woodard	31/5/05 31/5/05 31/5/05 31/5/07 31/5/07
APC Katanning Fruit Fly Baiting Committee (Established 1996)	Committee in recess	
APC Kununurra Crop Pest Control Producers' Committee (Established 1997)	DianeRobinson(Chairperson) Kaye Bellette Carol Creed Lachlan Dobson Judy Fairclough Deanne Lerch David Menzel	31/5/05 31/5/06 31/5/05 31/5/06 31/5/06 31/5/05 31/5/05
APC Pork Producers' Committee (Established 2002)	Dr Rob Wilson (Chairperson) Keith Ashton Jon Bradshaw Dr. Chris Brennan Graeme Dent Neil Ferguson Alexander (Sandy) Gardiner	31/5/05 31/5/07 31/5/05 31/5/05 31/5/07 31/5/05 31/5/05
APC Pome, Citrus & Stone Fruit Producers' Committee (Established 1994)	Vin Mazzardis (Chairperson) Kim Eckersley Geoff Fawcett Steven Guimelli Peter Gubler Henry Jarvis Angelo Logiudici Jeremy Keast 2 vacancies	31/5/07 31/5/05 31/5/07 31/5/07 31/5/07 31/5/05 31/5/07 31/5/05 31/5/05
APC Potato Producers' Committee (Established 2001)	Sam Calameri (Chairperson) David Anderson Domenic Della Vedova Anthony Marinovich Herbert (Burt) Russell Ross Ryan Darryl Smith	31/5/07 31/5/07 31/5/07 31/5/07 31/5/07 31/5/07 31/5/07
APC Strawberry Producers' Committee (Established 1995)	Gerry Verheyen (Chairpersn) Neil Handasyde Kerry Langlands Wes Tweedie Anthony Yewers	31/3/07 31/5/06 31/5/07 31/5/06 31/5/07
APC Table Grape Producers' Committee (Established 1991)	Vlade Skroza (Chairperson) Peter Bacon Michael Erceg Matt Katich Tony Lovreta Darrell Ramponi Kim Taylor	31/5/06 31/5/05 31/5/05 31/5/06 31/5/06 31/5/05 31/5/06
Turf Producers' Voluntary Committee (Established 1999 by the Turf Growers Association)	Ray Moir (Chairperson) A. (Tony) Demasi John Maas Peter Paino	31/5/05 31/5/05 31/5/05 31/5/05

Committee Members - Tenure of Office.
The Commissioners appoint members of producer committees for a maximum of three-years, the Act also provides for elected committee members if it is of the opinion of Commissioners that a poll of producers' should be held.

To preserve continuity of service and experience, committee tenures are usually arranged so that only about half member terms expire in any given year. This is achieved by varying the first round of appointments for new committees between two and three-year terms, the subsequent appointments are for three-year terms that commence on 1st June and expire on 31st May in the final year of tenure. The Commission appoints one member as the inaugural committee chairperson for three-year term; the committee appoints subsequent chairpersons.

Each year there are committee members whose tenure is due to expire on 31st May and in April these members are reminded by letter and invited to re-nominate if they so wish, the positions are also advertised in appropriate newspapers and industry newsletters. The committee chairpersons are also advised of any forthcoming vacancies, so also the various industry associations or groups. **(Producers appointed to APC committees in May 2004 are set out in Attachment 3, Page 53).**

Casual vacancy **–** When a Committee vacancy occurs other then by effluxion of time, the Commission will appoint a producer to take the place of the person who has vacated the office. A person so appointed holds office for the balance of the term of the member whose place he or she takes.

Remuneration of producer committee members
The producers' committee decides if members are to receive remuneration for time spent on committee business. On 29 November 2002 in accordance with the determination by the Minister, the Commission adopted the following recommended rates as the maximum remuneration that committee members can receive and replaces previous determination of 1999:

Producers' Committee chairperson	$330 per day (meeting of over 4 hours).
	$220 per part day (meeting of less than 4 hours).
Member of Producer Committee	$220 per day (meeting of over 4 hours).
	$150 per part day (meeting of less than 4 hours).

In addition committee members can claim travel cost while undertaking Commission business, incidental expenses, e.g, telephone and fax charges, must be supported by documentation.

Insurance of producer committee members
The Commission insures producer committee members against accidents that may occur during performance of official business.

Legal protection of producer committees
Under section 24 of the Act a person who is or was a member of a producers' committee, or an employee of a producers' committee is not personally liable for any act done or omitted to be done in good faith by a producers' committee.

Administration costs of producer committees
The cost incurred by the Commission in general administration, managing the accounts and compliance with various acts are is met by 10 per cent charge on the fee for service raised. Should the fee for service be suspended then a nominal annual fee is charged to the committee to cover the cost of maintaining accounts and services. No charge is imposed on moneys raised by committees from other sources such as for interest, federal research funds or advertising income earned from committee funded industry newsletter or other publication.

Committee Protocol
In October 1999 the Commission issued a protocol in regard to the relationship between an APC producer committees and related industry organisations and reads as follows:

> *Producer Committees for particular Agricultural Industries are formed after extensive discussions with producers within the industry and a poll of all producers, and provided a majority of those producers voting are in favour a Producers' Committee may be formed by the Agricultural Produce Commission (APC).*
>
> *The Producers' Committee must then function in accordance with the Agricultural Produce Commission Act 1988 and within the functions of Section 12.1 agreed to in the poll. Producers appointed to the Committee are representatives of the industry in their own right and do not represent individual sectional interests. The Committee may seek advice from these interests.*
>
> *It is the Committees responsibility to determine the services to be provided for the benefit of producers, estimate the cost of these services and then recommend a "fee for service" to the APC to recover these costs. In determining the "fee for service" and the extent of the services to be provided the committee takes into account the ability of producers to meet this cost.*
>
> *Where the functions of the Committee include S12.1(m) "arrange for the provision of all or any of the services by another person or organisation" e.g., an Industry Association it is appropriate, and necessary for the committee to liase closely with that organisation. The budget of the organisation would need the approval of the committee and the final accounts audited.*
>
> *The APC encourages co-operation between the various sectional interests within the industry to ensure the maximum benefits to all producers from the functions performed and financed by the "fee for service".*

Procedural manual for producer committees
The Commissioners have circulated a Procedural Manual for Producers' Committees. This manual details the responsibilities and mode of conducting business.

FEE FOR SERVICE
The funds for services provided by committees to their constituent producers are collected through the *"fee for service"* under Section 14 of the Act and Regulations.

The Fee for Service charges are determined after the Committee selects and costs services to be provided to producers and then prepares the annual budget. On being approved by both the Commission and the Minister the Fee for Service is applied to all produce of a particular commodity, usually at the point of sale. The manner in which the producer pays Fee for Service is governed by the Regulations. The Commission records all Fee for Service collections to the relevant producers' committee.

On occasion committees collect monies from other sources such as matching research funds from national bodies. If requested the Commission will administer these funds on behalf of the producers' committee, to date the Commission has not charged for this service.

Fee for Service Compliance - To ensure that producers and their industry receive full benefit of services, it is important that all producers contribute to the Fee for Service, non-compliance by some producers is a concern to most committees. The collection of Fee for Service charges are prescribed under Section 14.3 and Regulations.

Fee for Service Regulations:

- **Horticulture Industry -** For horticultural industries the manner in which a producer pays the Fee for Service is governed by Section 14 of the Act and *Agricultural Produce (Horticultural Industry) Regulations 2001*. Regulations 2 to 5 provide for the collection of Fee for Service from producers by any person who is a dealer (producer, market agent, wholesaler, retailer or exporter). The regulations require that dealers remit Fee for Service collections to the Commission not later than 14 days after the end of the month that the transaction has occurred (Regulation 8). For APC community fruit fly baiting committees there is provision in the Regulations for the local government authority to collect the fees (Regulation 6). Penalties apply for non-compliance.
- **Beekeeping Industry -** During the year under review the APC Beekeepers Producers' Committee was established,. the Fee for Service for beekeepers is governed by Section 14 and the *Agricultural Produce (Beekeeping Industry) Regulations 2003.* Under the beekeeper Regulations the Department of Agriculture collects the Fee for Service on behalf of the APC, this is done in conjunction with the collection of the beekeeper registration fees that are collected under the *Beekeepers Act 1963*.
- **Egg and Pork Industries –** Introduction of Fee for Service and regulations for the egg and pork industries will not occur till the levies collected under the *Poultry Industry Trust Fund Act* and the *Pig Industry Compensation Act* are suspended and these Acts are repealed. These procedures are expected to occur during second half of 2004.

Electronic Transfer of Fee for Service data – To simplify the process of remitting Fee for Service Returns for both producers and dealers, the Commission in April 2004 commenced implementation of transfer of Fee for Service data direct to the Commission. The various Return Forms previously used for the different commodities have been replaced with one combined Return Form. Producers and dealers can access the new Return Form in excel or manual format on the APC website at www.apcwa.org.au, Provision is also provided for the transfer of fees by electronic banking facilities.

Voluntary Fee for Service – Fee for service established for voluntary horticultural groups under Section 19 of the Act is not compulsory and therefore Section 14 and Regulations do not apply. The Fee for Service for the turf industry is a voluntary fee.

Table 6 - Changes to Fee for Service during 2003/2004

Committee	Fee for Service change
APC Beekeepers Producers' Committee	Fee for Service for beekeeping industry set at: Service charge per beekeeper; $27.00 per annum per beekeeper Service charge per beehive in production; @$1.00 per hive per annum *As from: 1 January 2004,* Published in *Government Gazette* 16 December 2003
APC Pork Producers' Committee	Fee for service for pork production industry set at 0.8 cents per kilogram carcass weight be imposed on all pigs slaughtered in Western Australia *Approved by Minister 27 May 2002, to be Gazetted when commencement date is determined which is subject to the repeal of the Pig Industry Compensation Act 1942*
APC Egg Producers' Committee	Fee for service determined but will be not be officially progressed till the repeal of Poultry Industry (Trust Fund) Act 1948.

Table 7 - Fee for Service charges as at 30 June 2004

Apples *Package size:* *Service charge:*	Tray *3 cents* *($0.0067 kg)*	22 Litre *9 cents* *($0.0067 kg)*	36 Litre *12 cents* *($0.0067 kg)*	Bins *$2.90* *($0.0067 kg*	Tonne *$6.00* *($0.0050 kg)*	
Avocados *All pkges – Service charge:*	*$0.0150 per kg (or 1.5 cents kg)*					
Beekeepers *Service charge:* *Service charge per beehive*	*$27.00 per beekeeper per annum (year 2004)* *@ $1.00 per hive per annum (year 2004)*					
Carnarvon Bananas *Service charge:*	13 kg ctn *23 cents* *($0.0177 kg)*	15 kg tub *26 cents* *($0.0177 kg)*				
Carrots *Service charge:*	*Fee for service currently suspended*					
Citrus *Package size:* *Service charge:*	*Oranges* Net bag 3 kg *3 cents* *($0.0100 kg)*	Tray *5 cents* *($0.0100 kg)*	22 Litre *14 cents* *($0.0100 kg)*	36 Litre *20 cents* *($0.0100 kg)*	Bins *$4.00* *($0.0100 kg)*	Tonne *$10.00* *(0.0100c kg)*
Eggs *Service charge:*	*Fee for service to commence on repeal of the Poultry Industry Trust Fund Act during 2004/2005*					
Kununurra Horticultural Produce *Service charge:* *Recommenced 1st May 2003*	Rockmelon *5 cents ctn*	Honeydew *5 cents ctn*	Butternut Pumpkin *5 cents ctn*	Pumpkin *$1.20 tonne*	Watermelon *$1.20 tonne*	Other Fruit & Vegetables *11 cents ctn*
Pears & Nashi *Package size:* *Service charge:*	Tray *3 cents* *($0.0067 kg)*	22 Litre *9 cents* *($0.0067 kg)*	36 Litre *12 cents* *($0.0067 kg*	Bins *$3.17* *($0.0067 kg)*	Tonne *$6.00* *($0.0050 kg)*	
Pork *Service charge:*	*0.8 cents per kilogram carcass weight* *(Fee for service not gazetted – to commence on repeal of the Pig Industry Compensation Act during 2004/2005)*					
Potatoes *Service charge:*	*$3.65 per tonne for processing, ware and seed potatoes*					
Strawberries *Package size:* *Service charge:*	Tray *loose x2 kilo* *2 cents* *($0.0100 kg)*	Tray *4 kilo loose* *4 cents* *($0.0100 kg)*	Tray *(Euro punnet)* *3 cents* *($0.0100 kg)*	Std Tray *x12 punnet* *3 cent* *($0.0100 kg)*		
Stone fruit *Package size:* *Service charge:*	Tray *3 cents* *($0.0090 kg)*	22 Litre *9 cents* *($0.0090 kg)*	Bins (plums) *$3.17* *($0.0090 kg)*	Tonne *$6.00* *($0.0090 kg)*		
Table grapes *Package size:* *Service charge:*	18 litre *7 cents* *($0.0070 kg)*	22 litre *9 cents* *($0.0070 kg)*	36 litre *14 cents* *($0.0070 kg)*			
Turf Producers' Voluntary Service charge:	*Annual voluntary service charge:* *$100.00 per hectare of turf under production.*					

5. SIGNIFICANT EVENTS DURING THE YEAR

Establishing Producer Committees

As in other years the establishment of new producer committees was a Commission priority and in this regard discussions were held with the beekeeper, flower, wine and olive producing industries. Polls to establish producers committees for the flower and beekeeping industry were held during the year. The Flower producers' poll resulted in a negative vote, however the beekeeping industry voted for establishment. As at 30 June the first steps had been taken that could lead to the establishment of a producers' committee for the olive industry. Set out below is more detailed report on committee establishment activity.

a) Establishment of APC Beekeepers Producers Committee

On 20 August 2003 following more then two years of consultation with the beekeeping industry the APC conducted a postal poll of eligible beekeepers. Participation in the poll by beekeepers was 41% and 73% of the valid votes cast recorded "yes" for the establishment of a producers committee. Subsequently the Commission established the APC Beekeepers Producers' Committee on 26 August to provide Section 12.1 service functions (b), (e), (d), (h), (l), (la) and (m) and beekeepers were invited to nominate themselves for appointment. Subsequently from the ten nominations received five beekeepers from all sections of the industry were appointed to the Committee. The inaugural meeting of the Committee was held on 23 October, at a further meeting the Committee determined the Fee for Service charges for the year commencing January 2004. The *Agricultural Produce (Beekeeping Industry) Regulations 2003* were also gazetted ***(Refer Committee report Page 17)***.

b) Flower Industry Fee for Service rejected.

Since 1996 various flower producing groups have considered establishing an APC producers committee, more recently this took a step closer when FlowersWest group formally approached the Commission in 2002. After a period of flower industry meetings and workshops held at various locations to discuss the proposal, the Notice of Intention was published and after consideration of submissions the APC conducted poll on 26 November 2003 to let the industry decide the issue. The poll resulted 31% of eligible producers participating and of the votes cast 74% were against establishment of a producers committee. The resounding negative result reflected the vociferous campaign conducted by a section of the flower industry. The poll result indicates that there will be no flower industry Fee for Service in the near future or till such times that a significant section of the industry reconsiders its views on industry self-funding.

c) Establishment of an APC turf producers committee

The APC provides administrative services to the Turf Producers' Voluntary Committee, this committee was established by the Turf Growers Association (TGA) to which the APC provides administrative services under Section 19 of the Act for the collection of a voluntary Fee for Service. The voluntary Fee for Service is contributed by about 55% of the WA Industry and is used to fund turf research at the University of Western Australia **(refer report Page 24)**. The establishment of the Voluntary Committee followed the producers' poll in 1999 that narrowly failed to obtain support for a compulsory Fee for Service under Act. As the benefits of turf research funded by the voluntary Fee for Service have become more appreciated the Turf Growers Association has considered requesting the conduct of another poll to establish a producers committee that is fully supported by the APC Act. The Association will consider requesting the APC to conduct the poll during the 2004/2005 fiscal year.

d) Proposal for APC wine and wine grape producers committee

Consideration of a fee for service for the WA wine industry is ongoing. In 2003 it was proposed that the Fee for Service fund only wine industry biosecurity services, i.e., establish an APC pest control producers committee. However the Technical Committee of the Wine Industry Association has now prepared a paper that recommends the adoption of all Section 12 services, so that a broader range of needs can be funded as maybe required in the long term. As at 30 June 2004 no new request to conduct a poll had been received however the APC will continue to liase and assist the industry in its considerations during 2004/2005 fiscal year.

e) Proposal for APC nursery producers committee
The Nursery and Garden Industry Association and Hortguard group have considered the setting up of a Fee for Service and consultation continues on this matter with industry members.

Procedures for adoption of Section 12.1 (la) of the Act

Included in the APC Act year 2000 amendments was the inclusion of additional clause to Section 12.1 service functions. The new clause listed as "la" provides for the funding of compensation producer losses due to pest or disease incursions and reads as follows:

> *la) establishment of compensation schemes for the benefit of producers whose agricultural produce is destroyed as a result of action taken to control a pest or disease.*

Thus some committees established before 2000 have considered adopting this clause by special poll, while committees established since 2000 have included "la" in their functions. Committees that have now adopted the "la" service are Beekeepers, Pome, Citrus & Stone Fruit (by special poll in 2003), Potato, Pork, Egg and Carnarvon Banana Producers' by special poll held in December 2001. Kununurra producers may vote at some future time to include the "la" service.

APC poll of Carnarvon banana producers to provide grant for banana central packing shed
The APC Carnarvon Banana Producers' Committee was established in 1999 to operate the Compensation Scheme that had been previously conducted under the repealed Carnarvon Banana Compensation Act. In 2003 the Committee chairman approached the Commission in regard to the Scheme reserve funds being accessed to retire bank loans of the Sweeter Banana Cooperative Limited. The Cooperative was set up in 2002 by a group of banana producers to build and operate a central packing shed for processing Carnarvon banana production. The number of Carnarvon banana producers that are members of the Cooperative being 60% representing about 75% of banana production.

In the intervening time ongoing discussions were held with the Committee Chairman and Commissioners and later the Committee Chairman and Cooperative representatives with the Minister. The discussions mainly concerned the use of the Scheme funds being provided in the form of a loan and recovered by special Fee for Service, in this regard the Minister acknowledged the Commission's authority on the matter. Finally the Committee, in July 2003, requested the APC to conduct a poll of banana producers to approve a loan to the Cooperative. As a majority of Committee members were also members of the Cooperative, the Commission at this time informed the Committee that it would take charge of the matter and the negotiations with the Cooperative.

The Commission sought legal advice on the complex issues relating to the use of Scheme funds and the provisions of the Act. Eventually the Commission was able to resolve that funding could be provided in the form of a non-repayable grant to support the continuing operations of the Cooperative's central packing shed, but only after a poll of producers was held approving the grant. All APC legal and poll costs were for the account of the Cooperative. In deciding to conduct the poll the Commissioners had taken note:

- That the Trust funds when transferred to the Commission in 1999 were designated for the purpose of promoting and encouraging the Carnarvon banana industry.
- That the $4.8 million in the Scheme fund was an amount more then that is required for maintaining the Scheme.
- That the $420,000 proposed as a non-repayable grant would not effect the Scheme's ability to provide compensation in the event of major cyclone or disease incursions.

The APC conducted the postal poll on 30 June 2004 with 81% of Carnarvon banana producers participating, of these 65% voted to approve the non-repayable grant and therefore the Commission is now to review and consider the poll result **(refer Page 29 - *Events occurring after Balance Date)***

PRODUCER COMMITTEE ACTIVITY:

Producer Committee activity Reports received from Committee Chairpersons for the 2003/2004 fiscal year:

APC Avocado Producers' Committee

Chairperson: Ron Hansen

The APC Avocado Producers Committee fee for service focus during 2003-2004 continued to be Technology Transfer, Marketing and Research, in addition the establishment of the avocado industry web site was also funded.

Tecknology Transfer – The usual avocado Consultant was not available to visit WA this year to advise producers, so the Committee is looking at alternatives to provide this service. Although some excellent names have been put forward it seems that we will have to plan at least 12 months or more ahead to secure a booking.

Avocados WA Web Site established - A decision was taken during the year to develop the "Avocados WA" web site. Material is currently being added, the purpose of the site is industry promotion and make it a useful vehicle to keep the industry informed of developments and activities. The address is **www.avcoadoswa.com.**

Marketing – The Committee decided that an independent review of WA promotions should be undertaken and "Business Today" was employed to carry out this task. A range of recommendations were presented these included, re-focusing programmes to encourage existing consumers to purchase more often and for new recipes to tempt those who currently do not buy avocados. It was further suggested that we develop alliances with retailers to give assistance with point of sale material to encourage the purchase of WA grown fruit. The existing schools programme, Royal Show recipe competitions and media releases were endorsed by "Business Day".

Research – During the past year a project has begun as to evaluate the effect of harvest temperature on fruit quality. A further project involves field trials to assess the impact of pulse irrigation of orchard micro climates and fruit yields. Financial support was also given for the Department of Agriculture Fruit Development Officer, Alec McCarthy, to attend the World Avocado Congress in Spain, a report from that visit will be placed on the web site.

APC Beekeepers Producers' Committee

Chairperson: Harry East

Following establishment of the *APC Beekeepers Producers' Committee* and the appointment of five members the inaugural meeting of the Committee was held on 24 October 2003. At this and subsequent meetings the Committee gave consideration to its first budget and determined the Fee for Service that commenced January 2004.

Service functions - The services provided by the Committee are the functions approved at the poll and listed in Section 12.1 of the Agricultural Produce Commission Act as (b), (c), (d), (h), (l), (la) and (m). The services include monitoring for disease, research related to diseases, communication and education. Provision in the 2004 budget includes; Honey Culture Test (one free test plus one further for every 50 hives, industry information newsletter,

Fee for Service - The Fee for Service is a two-tiered structure with a base fee per producer plus per hive fee. The base fee covers producer education/communication purposes and per hive fee is related to disease control/monitoring and disease research purposes. It is hoped that this form of fee structure would be the most equitable for beekeepers. The Fee for Service for year 2004 is; Service charge of $27.00 per beekeeper plus $1.00 per hive. Provision in the 2004 budget included; Honey Culture Test (one free test plus one further for every 50 hives) plus industry information newsletter,

***Regulations* -** The regulations for the collection of Fee for Service for the Western Australian beekeepers is covered by the *Agricultural Produce (Beekeeping Industry) Regulations 2003.* Regulation 5 provides for the Department of Agriculture on behalf of the APC to collect the Fee for Service with the Annual Beekeepers Registration fee.

Prescribed Beekeeping Pests and Diseases – Section 19a Agricultural Produce Commission Act. - Because of the serious threat of exotic pest and disease to the Western Australian beekeeping industry could occur through infestation of beehives owned by non-commercial as well as commercial producers, there was an urgent need to include non-commercial producers in the services provided by the Producers' Committee.

Section 19a of the APC Act allows for provision of services to non-commercial producers when "*the Minister, by notice published in the Gazette, has declared a specified pest or disease to be a pest or disease to which this section applies"*. Therefore the following designated bee pests and diseases have been prescribed under Section 19a:

> **Designated pests:** Acarine (Tracheal mite, *Acarapis Woodi),* Africanised honey bee, Asian honey bee, Tropilaelaps mite *(Tropilaelaps clareae),* Bruala fly, Small hive beetle, Varroasis *(Varroa destructor and Varroa jacobsoni),*
> **Designated diseases:** American foul brood, European foul brood.

In prescribing the above pests and diseases the Producers' Committee is able to provide for non-commercial as well as commercial producers and thus help ensure the protection of the WA beekeeping industry from the disastrous consequences of an exotic pest or disease incursion.

APC Carnarvon Banana Producers' Committee

Chairperson: Bruce Munro, Executive Officer: David Parr

***Carnarvon Banana Industry* -** The number of growers and production levels has now stabilised with 69 growers with about 140 hectares of mature bananas. Yield per hectare has decreased to 32 tonnes/ha (long term average is about 40 tonnes./ha) The decline is regarded as temporary and is attributed to the three year drought and lack of river flow which resulted in elevated salt levels and the withdrawal of pumping licences for many plantation bores having over 1000ppm total salts. (Levels over 500ppm will affect banana yield). Aquifers throughout the plantation areas have now been recharged by small river flows in February and March. Banana prices were reasonable to August 2003 but declined dramatically from September 2003 to March 2004. Prices received were at or below cost of production through this period and have tested the resolve of producers to stay in the industry, a small recovery is now evident.

***Banana Crop Insurance* -** Enquiry as to the availability of affordable storm cover revealed that insurers are unable to provide affordable cover. There have been many crop failures/disasters throughout the world's agricultural industries and it seems that underwriters re very reluctant to offer reasonable terms. The committee therefore resolved to self insure as was the case in 2002

***Banana Compensation Scheme* -** There have been no claims for storm damage during 2003/2004. A high level of compliance with Fee for Service obligations has been maintained with the assistance of APC finance officers. All underpayments have been investigated and recovery of owed funds is in progress. Overpayments are rare. The information collected for the calculation of compensation also provides the data to allow checking of the correctness payments by agents. The balance of the Compensation fund at 31st March 2004 was $4,741,174

***Banana Biosecurity* -** The Biosecurity Fee for Service of 3 cents per package now raised $17,600, HAL has approved a $ for $ matching grant of $30,000 over three years to allow implementation of the Banana Biosecurity Plan formulated under the Hortguard initiative**.**

There have been problems in providing the indemnities required by HAL and the Department of

Agriculture that resulted in 9 month delay to the start date. As at 30 June all agreements are nearing completion and the project is now expected to commence in second half of 2004.

APC Carrot Producers' Committee

Chairperson: Figaro Natoli

***Western Australian Carrot Research and Development* -** For almost ten years the research and development (R&D) needs of the Western Australian carrot producers has been addressed through the APC Carrot Producers' Committee. The Committee shares members with, and works closely with, the *Carrot Association for Research and Development* (CARD) which represents carrot producers in WA. From the time when the Committee was established in 1994 R&D projects were financed by Fee for Service funds, then in 1997 the *AusVeg National Vegetable R&D levy* was introduced and therefore the Committee suspended collection of the Fee for Service. Since then national levy programme funds the CARD projects.

WADA Horticulture Officer, Allan McKay reported that the AusVeg programme has produced some excellent outcomes for the carrot industry. However, CARD has identified a number of gaps in research that the National programme does not consider a high priority. Because approximately 90% of Australian export carrots are produced in Western Australia the local focus has mainly been on export related issues. The combination of increasing international competition and the strong Australian dollar has seen the value of WA carrot exports fall 20 per cent over the last two years to $34.5 million (fob) in 2003/04. To make sure that issues important to the WA industry are adequately funded, consideration is being given to the re-introduction of the Fee for Service. Activities that are of national significance will continue to be directed through the Horticulture Australia/AusVeg programme, while local WA issues would be supported through the Fee for Service.

During the year CARD drafted a carrot industry strategic plan that was distributed to industry in June 2004 for comment. A decision on recommencement of the Fee for Service is expected following a HAL convened national carrot industry priority setting workshop in be held in Adelaide in the second half of 2004.

***Export Carrot Marketing* -** The Chairperson, Figaro Natoli, reported that the carrot industry has real problems both with weather and markets, particularly with the export market as carrots from China have resulted in Western Australian producers losing money due to poor returns in the Malaysian and Singapore markets. Consequently local producers who have invested heavily in new packing sheds are on very concerned and due to increasing costs it will be difficult for small producers to survive. For instance the market requires carrots that have a clean glossy appearance, therefore it is now essential to have a polishing machine that costs up to $60,000 and this makes it difficult for small produces compete.

APC Community Fruit Fly Baiting Committees

The Mediterranean fruit fly *(Ceratitis Cpitata)* is a major pest for both commercial and non-commercial fruit producers. The Commission become involved with fruit fly baiting schemes when changes to the Plant Diseases Act resulted in the suspension of public funding for fruit fly baiting via the Agricultural Protection Board.

The Commission establishes fruit fly baiting schemes under Section 12.1(b) of the Act and by the prescribing of Mediterranean fruit fly under Section 19a the APC fruit fly baiting committees can provide the services to non-commercial or back yard fruit producers. The Plant Diseases Act, Section 17a (1) provides right of entry for any person engaged by an APC committee to bait fruit trees.

The Commission has established two community fruit fly baiting committees, the APC Bridgetown-Greenbushes Fruit Fly Baiting Committee and APC Katanning Fruit Fly Baiting Committee, however due to number of reasons both committees are in recess. In Bridgetown the

Shire Council could not agree to support the town-baiting scheme and without the administrative support that a local government can provide it was impractical for the committee to operate. Though the Katanning committee achieved excellent results in its first few seasons this did persist due partly to inadequacies of the Act that then existed and the reluctance of the Shire to continue with the arrangement which finally withdrew its support in 2001.

In view of past experience the Commission will not in future consider establishing a community fruit fly baiting committee without first receiving the full support of the Shire. The Commission can assure any participating Shire the full recovery of administration costs. The Shires have two options for collecting the Fee for Service charges from residents with fruit trees. With option one the Fee for Service is invoiced direct to ratepayers with fruit trees, the second option is quite simple in that the APC just invoices the Shire and the Shire recovers the cost by including in the town rates.

In the year under review the Shire and community of Manjimup has been considering its options in regards to fruit fly baiting however as at the 30 June the Commission had not received any formal approach in regards to the establishment of an APC fruit fly baiting committee.

APC Egg Producers' Committee

Chairperson: John Simpson, Secretariat: Colin Mann

***Repeal of Poultry Industry Trust Fund Act delayed* -** The APC Egg Producers' Committee was established in May 2002 after a successful poll of the egg producing industry. However the introduction of the egg industry Fee for Service has not occured due to delay in the repeal of the *Poultry Industry Trust Fund Act* (PITF Act). The repeal is now expected to occur during second half of 2004 and until then the current levy collected under PITF Act will continue.

***Fee for Service funding strategy* -** When the PITF Act is repealed the Committee will consider the Fee for Service rate, the charge will be aimed at raising sufficient finance for all purposes and activities approved under Section 12.1 of APC Act. The Committee budget will include all activity previously funded by the Trust fund levy and Poultry Farmers Association (PFA) membership fees. As there are around 20 million dozen eggs sold per annum, the rate of Fee for Service was agreed to be set at 0.25 cents per dozen. The objective being to raise around $50,000 per annum which combined with a draw down of around $20,000 in interest from the funds held would meet most current expenditure.

The PFA has resolved to continue a subscription membership to cover the cost of matters that could be considered outside the scope of the prescribed functions of the APC Act. Until the PITF Act has been repealed the PFA will seek ongoing funding from the PITF. This will be essential because the industry is awaiting the outcome of three simultaneous reviews.

APC Kununurra Crop Pest Control Committee

Chairperson: Diane Robinson

Fee for Service: Currently the services that the APC Kununurra Crop Pest Control Committee can provide are restricted to Section 12.1.b, which provides for horticulture pest and disease control. The Fee for Service charges for this service were suspended in 1999 for reasons related to the Quarantine and Export Freedom Rules that do not allow baiting treatment that might mask the presence of Medfly. However as funding was required to support the introduction and maintenance of the Ordguard bio-security plan for melon thrip monitoring plus Medfly trapping and eradication, new Fee for Service charges on horticultural sales were determined and recommenced on 1st May 2003.

The Fee for Service is remitted by producers quarterly direct to the APC, but there have been teething problems with this system both from producers and the level of compliance, and the APC in sending the necessary paperwork out. More work needs to be done by both the Committee to see that compliance levels increase to all farmers, and also by APC in seeing the necessary forms arrive

on time. Kununurra producers can access the Return Form on the Committee web page at **www.apcwa.org.au.**

Proposed producers poll: In 2002 the APC Kununurra Crop Pest Control Committee requested the APC to conduct a producers poll to expand the range of services that the Committee can provide under Section 12.1 of the Act. The main purpose for the increase in services was to support the Ord River Irrigation Area (ORIA) Ordguard Plan also, when and if required, to fund promotion, research and other benefits for ORIA horticulture. This proposal is still on hold as previously reported some producers were highly critical of the poll therefore further consultation is required with producers, there is also a need for greater acceptance of a compulsory Fee for Service.

Ordguard: The Draft Ordguard Plan came to the Committee for comment in a fairly generic form and has been discussed with comments forwarded to the WA Department of Agriculture for review. The final draft will then be put to producers through their various groups and hopefully signed off.

Cucurbits as hosts for Medfly: The ORIA Cucurbit Growers as part of their plan to gain access to Asian markets like Japan, Korea and Taiwan under "area freedom status from Medfly", have sought the assistance of the WA Department of Agriculture to provide the necessary research to prove that cucurbits are not a host species of Medfly. Cucurbit Growers will be requesting the Committee to direct some of their Fee for Service contributions to the Department to cover the cost of this Medfly research.

APC Pome, Citrus and Stone Fruit Producers' Committee

Chairperson: Vin Mazzardis

Last December the APC Pome, Stone Fruit and Citrus Producers' Committee elected Vin Mazzardis as Chairperson following the resignation of Henry Jarvis who had served in that position for seven years. Mr. Mazzardis indicated that he looked forward to continuing the hard work accomplished by Mr. Jarvis.

Pome Fruit: With the help of the Pome Fruit Industry Development Officer Alan Hill and WAFGA Staff, the Apple and Pear Council has had a busy year in drafting the Import Risk Analysis on New Zealand apples imported to Australia.

Codling and Scab Surveillance – The Fee for Service funding continues to support pest and disease surveillance. WA has been declared the only apple-growing region in the world free of apple scab. A survey by Department of Agriculture, industry funded consultants and apple producers and apple producers on 90 properties across WA's apple growing regions found no sign of the disease. The Department of Agriculture has reported the same good result for Codling moth following continued wide spread insect trapping, no moths have been detected since the 1998 Dwellingup incursion was successfully eradicated.

Research and Development – Pome industry is contributing to two Department of Agriculture research projects aimed at improving pink lady packouts and determining the level of profitability in the pome fruit growing sector.

Promotion - Pome: Local promotion of fruit is very important because 80% of produce is sold in the domestic market. Because a lighter crop was projected the popular Apples for Kids Promotion was canceled, however there was the Apple Queen and Princes in the Pink promotions that were very well accepted by the public. The Apple and Pear Council allocated $25,000 to a radio promotion programme centred on apples and pears being "100% WA, 100% Fat Free 100% fresh and healthy".

Citrus: The citrus council and their Industry Development Officer, Gavin Foord, have been proactive in informing producers to be vigilant for any sign of pests and diseases that could be a disaster for their industry such as citrus canker, which was recently found in a Queensland orchard.

Promotion – Citrus: The Citrus Council together with WAFGA have their "100% WA" campaign with blue "WA Grown" stickers. This promotion conducted through supermarket chains has improved locally grown citrus sales.

Stone Fruit: The Summer Fruit Council has had a difficult export season with some major dealers going into administration. This has resulted in producers not being paid for and Fee For Service remittances to the APC deferred for an unspecified period. In conjunction with other factors this has caused a shortfall in income for the Summer Fruit Council, resulting in very limited funds for promotion. It is hoped to set up a tree survey for stone fruit as production has increased in the past five years and Fee for Service collection has not.
Promotion – Stone Fruit: The "Sweet Summer Racing" stone fruit promotion was conducted with the cooperation of WA Turf Club, fruit was distributed to on-course patrons at race meetings. Stone fruit promotion has also been targeted through school canteens, press drops and distribution of recipes and varietal information to media and supermarket chain stores.

APC Pork Producers' Committee

Chairperson: Dr. Rob Wilson

Repeal of Pig Industry Compensation Act – Though the APC Pork Producers Committee was established in 2002 the pork industry Fee for Service has not commenced as the *Pig Industry Compensation Act* (PIC Act) and the levy collected under that Act is still to be repealed. The Bill to repeal of PIC Act was passed by the Legislative Assembly in November 2003, as at the 30 June the Bill is still to be tabled in the Legislative Council, the Bill is now expected to complete its passage through Parliament in the 2004 Spring Session. Meanwhile the levy collected under PITF Act will continue to fund pork industry research, for this purpose the Minister approved the transfer of funds collected under the PIC Act to the APC Pork Producers' Committee.

Pork Industry fee for service funding 2003/04:
Funding of around $300,000 was approved by the committee for the 2003/04 financial year. As in other years this provided for a range of activities covering technology transfer and adoption programs, training activities and industry administration.

Training officer funding - The WA Pork Industry Training and Education Committee (WAPITEC) was funded to support a training officer whose role is to coordinate and promote the development of skills within the WA pork industry. Since commencing this project in 2002, 50 days of training have been developed and coordinated by the training officer. During this time 188 participants from 58 piggeries have participated in some form of industry training. There has been 24 industry personnel who have achieved accreditation in the Certificate 3 in Pig Production, and around $134,000 in Federal funding assistance accessed by employees under national agricultural training incentives.

Pork industry training program for RSPCA inspectors and staff - An innovative training project was supported, 'Working together for animal welfare – a training initiative for the WA pork industry", which will provide a training program for RSPCA inspectors and field staff to improve their knowledge and understanding of commercial pork production. It will expose the RSPCA to the objective standards of welfare deemed to be best practice by both the Australian industry and the veterinary profession.

WADA technology transfer - The WA Department of Agriculture role in technology transfer to the pork industry was again supported with the aims to improve the knowledge base of producers via seminars, workshops and print media; to facilitate interaction between producers and other sectors of the industry, and to enhance the skills of pork producers through training. Publications included 'PigTales', 'Research Updates' and 'PorkTalk'. There were three major workshops/symposia held over the period of funding. A feeder workshop with a guest speaker from the Prairie Swine Centre in Canada, a carcass quality workshop which featured local and interstate scientists and the Australasian Pig Science Association conference held in Fremantle, which highlighted developments in production research as well as showcasing the operations of local and New Zealand producers.

***New project support for quality requirements domestic and export markets* -** A new one-year project designed to quantify the objective quality of domestic and export pork in WA was also supported. This will provide the WA pork industry with objective quality information/data that will be used to develop a continuous improvement program as developed by national APL projects, to reduce the incidence of soft exudative pork in the major abattoirs, to reduce the variability of pork colour for the export market and to ensure that the pork produced in WA meets the quality requirements for both the domestic and export markets.

***WAPPA Support* -** Support for the administration and liaison activities by the WA Pork Producers Association was continued through their role to promote and safeguard the interests of WA pork producers and to enhance opportunities for industry growth and development.

APC Potato Producers'Committee

Chairperson: Sam Calameri, Executive Officer: Jim Turley,

***Activity 2003/04* -** Once again there was traditional Fee for Service funding support to the Western Australian Certified Seed Potato Scheme plus, Aphid Monitoring, Virus Testing of Seed Potato Crops and New Seed Variety Trials in Western Australia. The Committee strongly believes are big export opportunities for seed potatoes into Asia and beyond providing the product is disease free and has a transparent pathway where certification can be clearly demonstrated.

***World first for WA Potato Industry* -** The Committee in association with the Potato Growers Association, WA Department of Agriculture and Horticulture Australia are to fund the conduct of a three year $500,000 trial to prove that Western Australia is free of the disease Potato Cyst Nematode. The trial, a world first, will be a major challenge for other countries to prove they are free of Potato Cyst Nematode and thus greatly improve WA export potential.

***Restructuring of WA Potato Industry* –** Following the completion of the Potato Industry Business Plan in 2003, Committee members this year have been actively involved in the restructure of the WA fresh potato industry. The State Government has agreed to the continued regulation of the potato industry through the *Marketing of Potatoes Act 1946* providing that the fresh potato industry as a whole addresses certain conditions. When the restructuring is in place and the Act amended accordingly, it is intended that the promotion and compensation activities of the Potato Marketing Corporation will be transferred to a new company owned by the fresh potato producers. The levy previously collected by the Corporation under the Marketing Act will most likely be collected via the APC Fee for Service and will be used to support the activities of the fresh potato producers company.

APC Strawberry Producers' Committee

Chairperson: Gerry Verheyen

The main activity of APC Strawberry Produces' Committee has been in relation to the Commercialising of Australian bred strawberry varieties, report on this project prepared by Dennis Phillips, WADA Project Manager.

***Research Project BS01006 - Commercialising Australian bred strawberry varieties in* Western *Australia (Better Berries W.A.)* Background -** In 2001 the APC Strawberry Producers' Committee and the WA Department of Agriculture were successful in securing matching funding from Horticulture Australia Limited with a voluntary contribution from the Committee to undertake a project to commercialise the new Australian bred variety Kiewa. The period of project was September 2001 to August 2003.

The original objectives of this project were to:

1. Develop and test a method to bring a promising Australian bred selection adapted to WA conditions from small plot testing to full commercial availability.
2. Develop a 'sustainable best practice production protocol', which maximises the attributes of the variety to coincide with its commercial release.
3. Determine the market acceptability of the variety to consumers and identify appropriate marketing techniques to

use to maximise its success when commercially released.
4. Identify and develop new elite short day selections, which can follow on after the commercial success of Kiewa.

The project was unable to achieve all of these objectives by the deadline for completion due to the loss of the project officer (Kelly Hulcup) funded by the project in March 2002. The effect of this was to delay completion and reduce the cost. An extension to the term of the project was sought in July 2003 in order to complete the planned activities and to broaden the project scope, within the existing budget. Two new aspects were intended to be added to the project in the extended term. These were:

1. Commercial testing of labelling and quality testing ideas as components of the future marketing package for Kiewa.
2. Assessing market and consumer reaction to 'brix tested' fruit in the marketplace following an accepted testing protocol.

Project Progress 2003/04 - The project extension was granted by Horticulture Australia and a new completion date April 30 2004 was set, without the requirement for further milestone reports. The original four objectives of the project had largely been met by the original August 31 deadline, including presentations of some of the findings at a field day held on Friday August 22 at Wanneroo, at the properties of G&A Verheyen and K&S Langlands.

An extra seasons worth of data was collected on the commercial performance of Kiewa at Wanneroo and Albany in 2003 and this will be incorporated into the final report. Development work on new selections from the breeding project that may supersede Kiewa, both short day and day neutral, continued into the 2003 season. The short day phase of that work has already been reported to the industry.

The new activity commenced in 2003 to test the feasibility of marketing 'flavour tested' fruit was only a partial success. Commercial fruit from a grower was tested for brix at 14 day intervals throughout the season. This data, together with brix data collected in 2002 was used to propose a fruit testing method and threshold brix level that would ensure a good eating experience for consumers every time. A punnet sticker was designed and produced to be used to identify this tested fruit in the marketplace.

Unfortunately, the brix standard was achieved too infrequently in the 2003 season at the grower reference site to make this form of test marketing possible. The concept has to 'go back to the drawing board'. The 2003 season in Perth was a poor one for flavour due to continual cloudy weather. The concept needs more work to determine whether a lower brix threshold level would still give consumers a better eating experience than they are used to now.

An unplanned activity was undertaken in the 2003 season to round off the consumer testing of Kiewa. In 2001, comparisons of Kiewa and Camarosa were made in sensory laboratories in NSW and Qld to assess the market potential of Kiewa against the industry standard variety of the day. By 2003, a new competing variety, Gaviota from California had emerged. There was a need to repeat the sensory work with Kiewa against this potential new industry standard to assess whether it remained competitive for eating quality. Consumer evaluation was done in collaboration with Curtin University in early November 2003. Writing and compilation of the final report commenced in March 2004 and is nearing completion at the date of this report.

Project Financial Report **-** By August 31 2003, the original planned completion date for the project, a credit balance of $52,856 remained of the original budget for the project of $185,586. At the time of this report the remaining unspent balance was $28,880. A further $5,000 is due on acceptance of the final report by Horticulture Australia. Further expenditure is expected to produce and publish guidelines for growing and marketing Kiewa.

APC Table Grape Producers' Committee

Chairperson: Vlade Skroza

Inspections **-** The primary commitment is still the provision of an efficient regulatory maturity inspection service. With an appreciation by most producers of the need to offer consumers quality table grapes and to ensure that no immature fruit is marketed, the funding and support of maturity

inspection services still remains an integral part of the Committee's functions. For the 2003/2004 season $25,000 was allocated, as will be for the 2004/2005 season. A further budget allocation of $2500 for the provision of maturity inspection support services was allocated to the WA Department of Agriculture and private consultants with previous WAQIS experience were again appointed.

Inspections had taken place in markets, supermarkets locally also in Geraldton, Carnarvon and Bunbury, as well as the Canning Vale wholesale floors. The consultants are appointed, instructed and overseen by the WADA, the Committee advises on maturity levels and allocates the budget amount. The maturity inspections have been well received by both producers and retailers. Producer "harvesting behaviour" this season has been good with only three rejections early in the season from a local source.

***Varietal research program* -** The Committee again provided Fee for Service funds for the W.A. table grape industry's portion of the national CSIRO varietal-breeding programme. This research project undertaken with the ATGA ensured that all WA producers had access to any new successful varieties that may come out of this program. The 2003/2004 payment was also the last payment owing towards the contracted period of support of this research program, the final contribution was $3,982. It is unlikely that the Committee will provide funds for such programs in the future as the National Table Grape Levy has commenced and it is anticipated by industry that any future CSIRO varietal research programmes will be funded from this source.

***Dawn Seedless Trial* –** The Committee allocated $5,000 for WADA research programme into berry discolouration of Dawn Seedless grapes.

***Promotional Activity* –** Promotion funding amounted to $22,916, mostly for TV commercial production cost and Channel Ten advertising through January to March, other promotions were Fresh Finesse and a "Bike to Work" breakfast promotion.

***Secretarial* –** The budget allocated $5,000 for essential secretarial services, however Committee members suspended their meeting fees and travel allowance, except to South West member for travel. Ms Karen Bacon is providing secretarial services to the Committee.

***Fee for Service Compliance* -** Through the gentle pursuit of forgetful, unaware or non-paying producers Fee for Service compliance appears to have improved, detected non-payments in previous seasons have been pursued. General awareness amongst producers about their responsibilities would be at its highest. However there is a view that there are potential funds being missed out on grapes which were being sold for export, therefore more focus will be given to this area.

Turf Producers' Voluntary Committee

Chairperson: Ray Moir

This year have been buoyant for turf producers with good prices however there are two threats in the future. These are 1) water and the consequences of drought and continuing water restrictions and 2) the lack of support for future research to meet the challenges of changing conditions ***(Refer Page 15 for turf poll proposal)***.

***Turf Industry Research* -** The voluntary Fee for Service collected on behalf of the Turf Producers Voluntary Committee in 2003/2004 was applied 100% to ongoing funding for turf research at University of Western Australia. Previous research carried out by Dr. Digby Short has attracted international acclaim and the current ongoing programme carried out by Dr Louise Barton is researching the interaction of water and fertilizer regimes which is of keen interest to water regulators such as DEP, Swan River Trust and Water Corporation. This research is also keenly sought by associated regulators and academics throughout Australia where it is understood no such ground breaking research has occurred.

6. FINANCIAL RESULTS

Administration of accounts

The Commission reports on its accounts at a consolidated level and in accordance with the requirements of the Financial Administration and Audit Act 1985. However, the Commission keeps each committee's account separate and reports quarterly to each chairperson.

In addition to financial reporting the Commission keeps records on the quantity and package size of product and that is the basis of fee for service collected. These records are given to industry for planning purposes and to assist committees in monitoring compliance **(Refer Attachments 5 and 6).**

Annual estimates of income and expenditure

The Financial Provisions under Section 20 of the Agricultural Produce Commission Act prescribes that the provisions of the Financial Administration and Audit Act 1985 (Section 42) regulating the financial administration, audit and reporting of statutory authorities apply to and in relation to the Commission and its operations. Accordingly the annual estimates of the financial operations of the Commission for the financial year 2003/2004 were submitted to the Minister.

Principal Accounting Officer

The Commission retained the services of the Director Finance, Ron Lucas, Department of Agriculture, Western Australia, as Principal Accounting Officer for the year under review.

Revenue 2003/2004

The estimated Fee for Service revenue for 2003/2004 was $1,456,490. The actual revenue from fee for service amounted to $1,108,107 and that was 23% per cent under budget figure.

Table 8 - Budgeted and actual Fee for Service revenue 2003/2004 ($)

Committee		Budget	Actual	Variance
APC Avocado Producers' Committee		60,000	43,737	(16,264)
APC Beekeepers Producers' Committee	(a)	0	41,986	41,986
APC Carnarvon Banana Producers' Committee		76,000	77,883	1,883
APC Carrot Producers' Committee (Services suspended)		0	0	0
APC Egg Producers' Committee	(b)	57,200	0	(57,200)
APC Kununurra Crop Pest Control Committee	(c)	140,800	29,060	(111,740)
APC Pome, Citrus & Stone Fruit Producers' Committee	(d)			
Pome		262,800	332,377	69,576
Citrus		140,000	108,963	(31,038)
Stone fruit		100,000	85,678	(14,322)
APC Pork Producers' Committee	(e)	260,000	0	(260,000)
APC Potato Producers' Committee		260,000	279,772	19,771
APC Strawberry Producers' Committee		40,000	45,747	5,746
APC Table Grape Producers' Committee		42,000	40,872	(1,128)
Turf Producers' Voluntary Committee		17,690	22,032	4,342
Total Revenue:	(e)	$1,456,490	$1,108,107	($348,388)

Table 8 – Notes

(a) APC Beekeepers Producers' Committee: Committee established in August 2003 and Fee for Service commenced lst January 2004, therefore the Committee was not established when 2003/2004 budget was being prepared.

(b) APC Egg Producer' Committee: Committee budgeted for $57,200 however Fee for Service for the egg producing industry did not commence due delay in repeal of Poultry Industry (Trust Fund) Act 1948 and cessation of the levy imposed under that Act.
(c) APC Kununurra Crop Pest Control Committee commenced fee for service collection with fees due for quarter ending June 2003. Fee for service collection below expectation, compliance by some producers to be addressed.
(d) APC Pome, Citrus & Stone Fruit Committee revenue variation due mostly to seasonal factors.
(e) APC Pork Producers Committee: Committee budgeted for $260,000 however Fee for Service for the pork producing industry did no commence due delay in repeal of Pig Industry Compensation Act 1942 and cessation of the levy imposed under that Act.
(f) Though Fee for Service collections were above budget for pome and potato industries plus there was additional collections for beekeepers that was not included in the original budget figures, refer note (a), the overall Fee for Service collection was less than budget. This was due largely to non-commencement of Egg and Pork industry Fee for Service, refer (b) and (e) notes, in addition the Fee for Service for avocado, citrus and stone fruit had shortfalls due to less than projected production.

Treasury Interest Rate for 2003/2004

Treasury invests surplus moneys on behalf of the Commission. The interest is calculated on a daily balance and credited to the Commission quarterly, accordingly producer committees are credited quarterly for interest earned on surplus funds. Likewise if producer committees are in deficit then interest is charged. The interest rate budgeted by the Commission during 2003/2004 was 4.76% per cent, the actual weighted average received was 5.11% per cent.

Table 9 - Producer Committees revenue from non Fee for Service sources 2003/2004

Committee	Interest	Note
APC Avocado Producers' Committee	7,618	
APC Beekeepers Producers' Committee	2,028	
APC Carnarvon Banana Producers' Committee	229,029	
APC Carrot Producers' Committee	1,493	
APC Egg Producers' Committee	0	
APC Kununurra Crop Pest Control Committee	749	
APC Pome, Citrus & Stone Fruit Producers' Ctee:		
Pome	28,851	
Citrus	4,223	
Stone fruit	1,298	
APC Pork Producers' Committee	4,430	Interest on cash transferred from the Pigi Industry Compensation Fund
APC Potato Producers' Committee	8,275	
APC Strawberry Producers' Committee	10,714	
APC Table Grape Producers' Committee	3,384	
Turf Producers' Voluntary Committee	299	
Total interest revenue:	**$302,391**	(Excludes General Account interest)
Committee	**Contribution of Equity**	
APC Pork Producers' Committee	355,000	Cash transfer from Pig Industry Compensation Fund
Total Contribution of Equity:	**$355,000**	

To cover the administration costs the Commission charge producers' committees 10 per cent of the fee for service collected. The total revenue received by the Commission during the year was:

Table 10 – Revenue received by the Commission in 2003/2004 ($)

Source	Budget	Actual
Administration charge to producers' committees	145,999	132,653
Deposits to cover poll costs	10,000	10,000
Interest	1,500	3,477
Other Recoups	0	4,062
Consolidated Fund – services received free of charge	8,000	5,285
Total Revenue:	**$165,499**	**$155,477**

Expenditure 2003/2004

The budgeted expenditure by the various producers' committees was estimated at $1,901,530. The actual expenditure for the year amounted to $1,237,053 or 65.1% per cent of the budgeted figure.

Table 11 – Budgeted and actual expenditure 2003/2004 ($)

Producers' Committee	Budget	Actual
APC Avocado Producers' Committee	107,500	32,673
APC Beekeepers Producers' Committee	0	13,321
APC Carnarvon Banana Producers' Committee	262,600	35,308
APC Carrot Producers' Committee	6,750	300
APC Egg Producers' Committee	81,966	0
APC Kununurra Crop Pest Control Committee	142,080	32,906
APC Pome, Citrus & Stone Fruit Producers' Ctee:		
Pome	306,970	243,134
Citrus	139,450	107,806
Stone fruit	107,550	92,798
APC Pork Producers' Committee	297,695	327,247
APC Potato Producers' Committee	290,500	274,414
APC Strawberry Producers' Committee	75,500	8,587
APC Table Grape Producers' Committee	66,200	53,857
Turf Producers' Voluntary Committee	16,769	14,703
Total expenditure*	**$1,901,530**	**$1,237,054**

* Expenditure includes 10% APC administration charge

The Commission administration for the year amounted to $179,681

Table 12– Administration expenditure by the Commission 2003/2004 ($)

Source	Budget	Actual
Commission meeting costs including travel	25,300	26,918
Advertising, printing, postage, courier and sundries	37,250	24,467
Legal consultants (includes advice on compliance matters)	2,500	* 5,949
RiskCover committees	0	0
Consolidated Fund – resources received free of charge	8,000	5,285
Salaries including contract staff	81,200	105,589
Audit fees	5,000	4,500
Poll costs # (see Attachment 8)	10,000	6,973
Doubtful Debts	0	0
Total expenditure	**$169,250**	**$179,681**

* Legal cost includes $4,468 incurred in regards to proposed grant and this cost will be recovered from Sweeter Banana Cooperative.
\# Note: Poll costs include advertising, stationery, postage and printing

Compliance with Written Law

Statement of Compliance with Written Law is given in Appendix 2

Financial statements

Full details of the financial statements are given in:

Statement of Financial Performance	Appendix 4
Statement of Financial Position	Appendix 4
Statement of Cash Flows	Appendix 4

Superannuation payments
Commissioners and members of the producer committees are entitled to superannuation contributions.

Department of Agriculture pays the superannuation entitlements of the staff directly employed by Agricultural Produce Commission.

Events occurring after Balance Date
The following event affecting the Agricultural Produce Commission occurred after the balance date**.**

- Following the APC poll of Carnarvon banana producers held on 30 June 2004 **(refer page 16).** The Commissioners at their meeting on 6 August 2004 noted that the producers had voted to provide non-repayable grant of $420,000 to the Sweeter Banana Co-operative for the continuing operations of the Co-operative's central packing shed. The Commissioners after giving due consideration approved payment of the grant from Carnarvon Banana Compensation Scheme funds and $420,000 was remitted to Sweeter Banana Co-operative on 10 August 2004.

APPENDIX

Appendix 1

AGRICULTURAL PRODUCE COMMISSION
PERFORMANCE INDICATORS

Outcome:
The Commission encourages and assists Western Australian agricultural producers to set up industry committees within the legal framework of the Agricultural Produce Commission Act, this allows for the collection of funds to provide services that benefit producers and their industry. In so doing the Commission ensures that its administration is cost effective and therefore the benefits received by the producers is maximised.

When set up in 1989 the APC Act provided for services to producers in Western Australian horticultural industries. In August 2000 the Act was amended so that in addition to horticulture industry the services could be provided to prescribed agricultural industries except broadacre cropping and grazing industries. Agricultural industries that have been prescribed under the Act since 2000 are the pork, egg and beekeeper industries, consequently APC producer committees for pork and egg industries were set up in 2002 and for beekeepers in 2003.

Effectiveness Indicators:

Horticultural Industry

PI 1 The percentage of horticultural industry belonging to the APC.	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
	32.2%	34.9%	38.8%	46.1%	41.5%	43%	46.5%

Note PI 1: *Horticultural industries that have APC committees include, apple, avocado Carnarvon banana, carrot, citrus, Kununurra horticulture, pear, potato, stone fruit, strawberry and table grape producing industries. A poll held to establish flower committee during 2003/04 was not successful. As at 30 June 2004 the process had begun that may lead to the establishment of an olive producers committee.*

Output Description:
To encourage initiatives among agricultural producers to join the Commission, which provides services to commodity groups particularly the collection and distribution of funds.

Efficiency indicators:
At the request of agricultural producers or industry group the APC, in accordance with the Act and Regulations, conducts a poll to determine whether or not the sector concerned wants to join the APC. Under the Act the promoters of a new committee are required to deposit the estimated cost of a poll with the APC and a major constraint to the establishment of new committees can be the polling cost.

Efficiency Indicator 1. Poll Cost per Ballot Posted

	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
PI 1 - Poll Cost (per ballot posted)	$4.23	$10.97	$4.36	$23.73	$22.52	$0	$9.75

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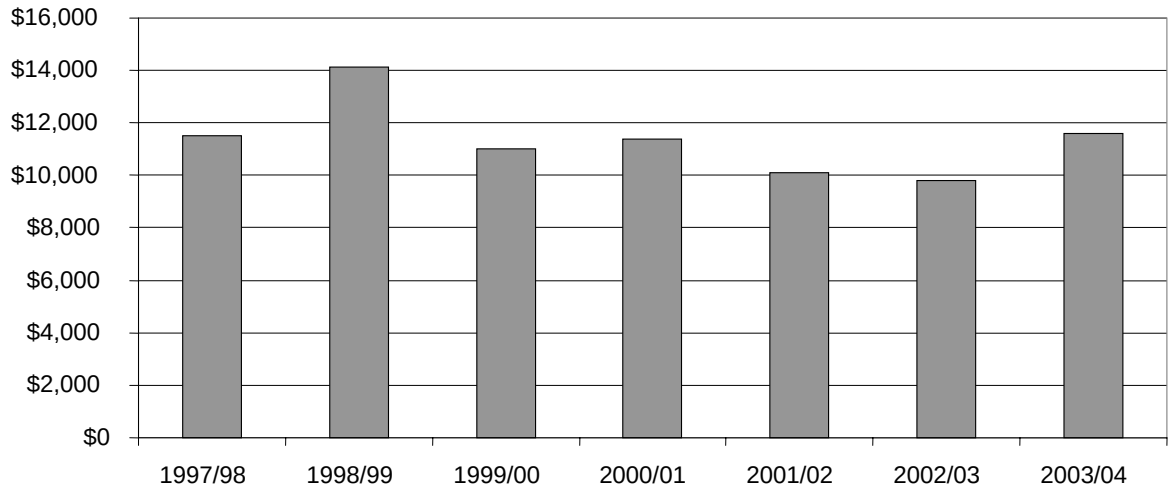
Note PI 1: 2000/01 and 2001/02: *The polls conducted in this period were for a relatively small number of producers, further poll notices were required in three statewide newspapers and the high cost of publishing in these newspapers is reflected in the cost per ballot paper posted.*
2002/03 – *Process to establish producer committees for the beekeeper and flower industries were commenced in this period, however the polls were conducted in the 2003/04 fiscal year.*
2003/04 – *Polls were conducted to establish producer committees for the beekeeper and flower industries. Cost per ballot were down considerable compared to 2001 and 2002 due to larger number of producers participating plus economies achieved due to changes in presentation of newspaper notices was also a significant factor.*

Efficiency Indicator 2.
General Administration cost per annum per Committee

The Commission is responsible for raising a fee from producers and managing the funds of the member committees. Each committee pays the Commission for this service. The Commission aims at minimising the costs of managing the financial affairs of committees to ensure maximum funds are available for industry services. This Performance Indicator demonstrates this aim based on total Commission annual administration costs expressed as an average cost incurred per committee.

PI 2

Average APC Annual Administration Cost per committee



Note PI 2:
During 1998/99 administration expenditure included a one off consultancy for the Carnarvon banana industry plus there were legal consultation expenses related to legislative changes and therefore there was a significant increase in administration costs.

The fiscal years 1999/2000, 2000/2001 and 2001/2002 show a downward trend in the cost ratio. There has been a slight increase in 2002/2003 mainly due to costs incurred due to the Commission administration moving to South Perth from Midland in October 2002.

Commission costs in 2003/2004 increased as a result of expenditure incurred in the development and implementation of an electronic Fee for Service collection system.

OAG AUDITED 35

AGRICULTURAL PRODUCE COMMISSION

CERTIFICATION OF PERFORMANCE INDICATORS

For the year ended 30 June 2004

We hereby certify that the Performance Indicators are based on proper records, are relevant and appropriate for assisting users to assess the Agricultural Produce Commission's performance, and fairly represent the performance of the Agricultural Produce Commission for the financial year ended 30 June 2004.

H. Morgan AM _____ **Date:** 6.8.04
Chairman

R.J. Delane _____ **Date:** 6/8/04
Member

OAG AUDITED 35

Appendix 2

AGRICULTURAL PRODUCE COMMISSION

STATEMENT OF COMPLIANCE

For the year ended 30th June 2004

Hon Kim Chance MLC
Minister for Agriculture, Forestry and Fisheries.

In accordance with Section 66 of the Financial Administration and Audit Act 1985, we hereby submit for your information and presentation to Parliament, the Annual Report of the Agricultural Produce Commission for the financial year ended 30 June 2004.

The Annual Report has been prepared in accordance with the provisions of the Financial Administration and Audit Act 1985 and;

Enabling Legislation
The Agricultural Produce Commission is established under the Agricultural Produce Commission Act 1988, and;

Legislation impacting on the Board's activities

- Anti-Corruption Commission Act 1988
- Disability Services Act 1993
- Equal Opportunity Act 1984
- Freedom of Information Act 1992
- Government Employees Superannuation Act 1987
- Industrial Relations Act 1979
- Library Board of Western Australia Act 1951
- Occupational Safety and Health Act 1984
- Public Sector Management Act 1994
- Salaries and Allowances Act 1975
- State Records Act 2000
- State Supply Commission Act 1996
- Statutory Corporations (Liability of Directors) Act 1996
- Workers Compensation and Rehabilitation Act 1981
- Workers Compensation and Rehabilitation (Acts of Terrorism) Act 2001
- Work Place Agreements Act 1993

H Morgan AM
Chairman
Date: 6.8.04

R J Delane
Member
Date: 6/8/04

Appendix 3

AGRICULTURAL PRODUCE COMMISSION

CERTIFICATION OF FINANCIAL STATEMENTS

For the year ended 30 June 2004

The accompanying financial statements of the Agricultural Produce Commission have been prepared in compliance with the provisions of the Financial Administration and Audit Act 1985 from proper accounts and records to present fairly the financial transactions for the financial year ended 30 June 2004 and the financial position as at 30 June 2004.

At the date of signing we are not aware of any circumstances which would render any particulars included in the financial statements misleading or inaccurate.

H. Morgan AM _____ **Date:** 6.8.04
Chairman

R.J. Delane _____ **Date:** 6/8/04
Member

R. Lucas _____ **Date:** 6.8.04
Principal Accounting Officer

OAG AUDITED 35

Appendix 4

AGRICULTURAL PRODUCE COMMISSION
STATEMENT OF FINANCIAL PERFORMANCE
for the year ended 30 June 2004

	Notes	2004 $	2003 $
COST OF SERVICES			
Expenses from ordinary activities			
Department of Agriculture WA contracted services	2		
- Administration		83,453	61,018
- Producers committees' operating costs		1,104,402	1,109,998
Employee expenses	3	51,783	44,554
Other expenses from ordinary activities	4	43,659	31,109
Total cost of services		1,283,297	1,246,679
Revenues from ordinary activities			
Revenue from operating activities			
Fee for Service	5	1,108,107	1,217,484
Producers committees' conducting polls		10,000	-
Revenue from non-operating activities			
Interest revenue		305,876	274,242
Other revenues from ordinary activities	6	4,062	-
Total revenues from ordinary activities		1,428,045	1,491,726
NET COST/(SURPLUS) OF SERVICES		(144,748)	(245,047)
REVENUES FROM STATE GOVERNMENT	7		
Resources received free of charge		5,285	5,285
Total revenues from State Government		5,285	5,285
CHANGE IN NET ASSETS		150,033	250,332
TOTAL CHANGES IN EQUITY OTHER THAN THOSE RESULTING FROM TRANSACTIONS WITH WA STATE GOVERNMENT AS OWNERS		150,033	250,332

The Statement of Financial Performance should be read in conjunction with the accompanying notes

OAG AUDITED 35

AGRICULTURAL PRODUCE COMMISSION
STATEMENT OF FINANCIAL POSITION
as at 30 June 2004

	Notes	2004 $	2003 $
Current Assets			
Cash assets	13(a)	6,312,765	5,826,884
Receivables	8	165,010	234,607
Accrued interest		27,226	23,478
Total Current Assets		6,505,001	6,084,969
Total Assets		6,505,001	6,084,969
Current Liabilities			
Payables	9	60,632	151,370
Accrued salaries	10	1,980	888
Provisions	11	15,017	10,372
Total Current Liabilities		77,629	162,630
Total Liabilities		77,629	162,630
NET ASSETS		**6,427,372**	**5,922,339**
Equity	12		
Contributed equity		705,000	350,000
Accumulated surplus		5,722,372	5,572,339
TOTAL EQUITY		**6,427,372**	**5,922,339**

The Statement of Financial Position should be read in conjunction with the accompanying notes

OAG AUDITED 35

AGRICULTURAL PRODUCE COMMISSION
STATEMENT OF CASH FLOWS
for the year ended 30 June 2004

	Notes	2004 $ Inflows (Outflows)	2003 $ Inflows (Outflows)
CASH FLOWS FROM OPERATING ACTIVITIES			
Payments			
Supplies and services		(1,363,015)	(1,108,170)
Receipts			
Receipts from producers		1,177,399	1,071,968
Interest received		302,128	270,178
Other receipts		14,369	8,035
Net cash provided by/(used in) operating activities	13(b)	130,881	242,011
Net increase/(decrease) in cash held		130,881	242,011
Cash assets at the beginning of the financial year		5,826,884	5,234,873
Cash assets transferred from other sources		355,000	350,000
CASH ASSETS AT THE END OF THE FINANCIAL YEAR	13(a)	**6,312,765**	**5,826,884**

The Statement of Cash Flows should be read in conjunction with the accompanying notes

OAG AUDITED 35

1 Statement of accounting policies

The following accounting policies have been adopted in the preparation of the financial statements. Unless otherwise stated these policies are consistent with those adopted in the previous year.

General Statement

The financial statements constitute a general purpose financial report which has been prepared in accordance with Accounting Standards, Statements of Accounting Concepts and other authoritative pronouncements of the Australian Accounting Standards Board, and Urgent Issues Group (UIG) Consensus Views as applied by the Treasurer's Instructions. Several of these are modified by the Treasurer's Instructions to vary application, disclosure, format and wording. The Financial Administration and Audit Act and the Treasurer's Instructions are legislative provisions governing the preparation of financial statements and take precedence over Accounting Standards, Statements of Accounting Concepts and other authoritative pronouncements of the Australian Accounting Standards Board, and UIG Consensus Views. The modifications are intended to fulfil the requirements of general application to the public sector, together with the need for greater disclosure and also to satisfy accountability requirements.

If any such modification has a material or significant financial effect upon the reported results, details of that modification and where practicable, the resulting financial effect, are disclosed in individual notes to these financial statements.

Basis of Accounts

The financial statements have been prepared on the accrual basis of accounting using the historical cost convention, except for certain assets and liabilities, which as noted, are measured at fair value.

(a) Grants and Other Contributions Revenue

Grants, donations, gifts and other non-reciprocal contributions are recognised as revenue when the Commission obtains control over the assets comprising the contributions. Control is normally obtained upon their receipt.

Contributions are recognised at their fair value. Contributions of services are only recognised when a fair value can be reliably determined and the services would be purchased if not donated.

(b) Revenue Recognition

Fee for service revenue represents revenue raised by the relevant producer committees established under the Agricultural Produce Commission 1988 (Act) as per section 14 of the Act.

Other revenue is fully described in the Statement of Financial Performance.

(c) Cash

For the purpose of the Statement of Cash Flows, cash includes cash assets and restricted cash assets.

(d) Receivables

Receivables are recognised at the amounts receivable and are due for settlement no more than 30 days from the date of recognition.

Collectability of receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off. A provision for doubtful debts is raised where some doubts as to collection exists.

(e) Investments

Investments are brought to account at the lower of cost and recoverable amount. All Commission funds are held at the Commonwealth Bank and the balance is invested daily. Interest is calculated on the daily balance and credited to the Commission quarterly.

(f) Payables

Payables, including accruals not yet billed, are recognised when the Commission becomes obliged to make future payments as a result of a purchase of assets or services. Payables are generally settled within 30 days.

OAG
AUDITED
35

(g) Employee benefits

Annual Leave
This benefit is recognised at the reporting date in respect to employees' services up to that date and is measured at the nominal amounts expected to be paid when the liabilities are settled.

Long Service Leave

The liability for long service leave expected to be settled within 12 months of the reporting date is recognised in the provisions for employee benefits, and is measured at the nominal amounts expected to be paid when the liability is settled. The liability for long service leave expected to be settled more than 12 months from the reporting date is recognised in the provisions for employee benefits and is measured at the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given, when assessing expected future payments, to expected future wage and salary levels including relevant on costs, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

Superannuation

All staff and Board members become non-contributory members of the West State Superannuation Scheme, an accumulation fund complying with the Commonwealth Government's Superannuation Guarantee (Administration) Act 1992. All of these schemes are administered by the Government Employees Superannuation Board (GESB).

Employee benefit on-costs
Employee benefit on-costs, including payroll tax, are recognised and included in employee benefit liabilities and costs when the employee benefits to which they relate are recognised as liabilities and expenses.

(h) Accrued salaries
Accrued salaries represent the amount due to staff but unpaid at the end of the financial year, as the end of the last pay period for that financial year does not coincide with the end of the financial year. The Commission considers the carrying amount approximates net fair value.

(i) Resources received free of charge or for nominal value
Resources received free of charge or for nominal value which can be reliably measured are recognised as revenues and as assets or expenses as appropriate at fair value.

(j) Administration expense
Each producer committee pays a percentage of the 'fee for service' collected to the administration account and is eliminated on consolidation for reporting purposes.

2004	2003
$	$
132,654	121,748

The administration account bears all the administration expenses.

(k) Goods and Services Tax
In accordance with the grouping provisions the right to receive GST and the obligation to pay GST rests with the Department of Agriculture Western Australia in regard to all GST transactions incurred by members of the group. As a result separate GST transactions are not recognised within the individual authority's financial statements as they are all brought to account in the Department of Agriculture Western Australia's financial statements.

(l) Comparative figures
Comparative figures are, where appropriate, reclassified so as to be comparable with the figures presented in the current financial year.

OAG
AUDITED
35

2 Department of Agriculture Western Australia Contracted Service Costs

Effective 1 July 2000 The Agricultural Produce Commission ("the Commission") entered into a memorandum of understanding with the Department of Agriculture Western Australia ("the Department") which is reviewed annually. The objective of this arrangement is to establish the types and standards of services to be provided, the basis for determining the level and the costs of the services and the responsibilities of the Commission and the Department.

	2004 $	2003 $
Administration		
Department of Agriculture WA contracted services	51,555	40,190
Other professional services and contracts	5,040	1,909
Other expenses	26,857	18,919
	83,452	61,018
APC - Producers' committees operating costs		
Avocado Producers' Committee	28,299	23,618
Bee Keepers Producers Committee	9,122	-
Carnarvon Banana Producers' Committee	27,520	20,660
Carrot Producers' Committee	-	286
Kununurra Crop Pest Control Committee	30,000	5,060
Pome, Citrus & Stone Fruit Producers' Committee	395,493	369,290
Pork Producers' Committee	301,247	252,275
Potato Producers Committee	246,437	310,450
Strawberry Producers' Committee	4,013	74,258
Table Grape Producers' Committee	49,771	46,362
Turf Producers' Voluntary Committee	12,500	7,739
Total APC Producers' Committees operating costs	1,104,402	1,109,998

3 Employee expenses

Wages and salaries	47,919	39,411
Superannuation	3,864	3,304
Total employee expenses	51,783	42,715

4 Other expenses from ordinary activities

Audit fees	4,500	4,500
Commissioners' sitting fees and related costs	26,900	23,163
Producers committees' conducting polls	6,974	-
Resources received free of charge	5,285	5,285
	43,659	32,948

5 APC - Fees for service revenue

Avocado Producers' Committee	43,737	41,542
Bee Keepers Producers Committee	41,986	-
Carnarvon Banana Producers' Committee	77,883	89,777
Kununurra Crop Pest Control Committee	29,060	13,000
Pome, Citrus & Stone Fruit Producers' Committee	527,017	640,884
Potato Producers Committee	279,772	331,338
Strawberry Producers' Committee	45,747	40,418
Table Grape Producers' Committee	40,872	50,015
Turf Producers' Voluntary Committee	22,032	10,510
Total APC fees for service	1,108,106	1,217,484

6 Other revenues from ordinary activities

Other	4,062	-
Total other revenue	4,062	-

OAG
AUDITED
35

		2004	2003
		$	$
7	**Revenues from State Government**		
	Determined on the basis of the following estimates provided by agencies:		
	Department of Agriculture Western Australia	5,285	5,285

(I) Where assets or services have been received free of charge or for nominal consideration, the Commission recognises revenues (except where the contribution of assets or services is in the nature of contributions by owners, in which case the Commission shall make a direct adjustment to equity) equivalent to the fair value of the assets and/or the fair value of those services that can be reliably determined and which would have been purchased if not donated, and those fair values shall be recognised as assets or expenses, as applicable.

8	**Receivables**		
	Producers contributions accrued	162,376	234,300
	Sundry debtors	2,634	307
		165,010	234,607
	Less: Provision for doubtful debts	-	-
		165,010	234,607
9	**Payables**		
	Current		
	Trade payables	60,632	151,370
		60,632	151,370
10	**Accrued salaries**		
	Estimated pay increment arrears to 30 June 2004.	537	-
	Amounts owing for the 9 working days from 18 June to 30 June 2004	1,443	888
	(2003 - 20 June to 30 June, 7 working days)	1,980	888
11	**Provisions**		
	Current		
	Annual Leave	6,947	3,444
	Long Service Leave	8,072	6,928
		15,019	10,372

The settlement of annual and long service leave liabilities gives rise to the payment of employment on-costs including superannuation, payroll tax and workers compensation premiums. The liability for such on-costs is included here. The associated expense is included under Employee Expenses disclosed on the face of the Statement of Financial Performance.

OAG
AUDITED
35

	2004	2003
12 Equity	**$**	**$**
Contributed equity		
Opening Balance	350,000	-
Contribution by owners (I)	355,000	350,000
Closing Balance	705,000	350,000

(I) Contribution by owners is represented by the transfer of funds from the Pig Industry Compensation Act $355,000 to the Commission.

Accumulated surplus / (deficiency)		
Opening Balance	5,572,339	5,322,007
Change in net assets	150,033	250,332
Closing Balance	5,722,372	5,572,339

13 Notes to the Statement of Cash Flows

(a) APC Committees' Reconciliation of cash

Cash at the end of the financial year as shown in the Statement of Cash Flows is reconciled to the related items in the Statement of Financial Position as follows:

Avocado Producers' Committee	166,336	147,316
Bee Keepers Producers Committee	33,142	-
Carnarvon Banana Producers' Committee	4,836,659	4,553,173
Carrot Producers' Committee	31,638	30,154
Kununurra Crop Pest Control Committee	4,951	2,254
Pome, Citrus & Stone Fruit Producers' Committee	626,188	534,526
Pork Producers' Committee	82,476	23,268
Potato Producers Committee	157,635	143,698
Strawberry Producers' Committee	241,783	203,193
Table Grape Producers' Committee	61,902	61,712
Turf Producers' Voluntary Committee	11,781	3,931
General Account	58,275	123,659
APC Committees' Cash assets	6,312,765	5,826,884

(b) Reconciliation of profit from ordinary activities to net cash flows provided by / (used in) operating activities.

Profit from ordinary activities before revenue from State Government	144,748	245,047
Non-cash items:		
Resources received free of charge	5,285	5,285
Change in assets and liabilities		
Decrease / (increase) in receivables	(2,327)	8,035
Decrease / (increase) in accrued interest	(3,748)	(4,064)
Decrease / (increase) in accrued producers' contribution	71,924	(145,516)
(Decrease) / increase in payables	(90,738)	130,981
(Decrease) / increase in accrued salaries	1,092	(206)
(Decrease) / increase in provisions	4,645	2,449
Net cash (used in) or from operating activities	130,881	242,011

OAG AUDITED 35

		2004	2003
14	**Remuneration of Members of the Accountable Authority**	**$**	**$**
	The total remuneration of the members of the Accountable Authority is:	25,580	22,273

The number of members of the Accountable Authority, whose total of fees, salaries, superannuation and other benefits for the financial year, fall within the following bands are:

	Number of Members	
	2,004	2003
$0 - $10,000	2	2
$10,000 - $20,000	1	1

The superannuation included here represents the superannuation expense incurred by the Commission in respect of members of the Accountable Authority.

No members of the Accountable Authority are members of the Pension Scheme.

15 Commitments for expenditure

(a) Capital expenditure commitments
There are no known capital expenditure commitments, being contracted capital expenditure additional to the amounts reported in the financial statements.

(b) Other expenditure commitments
There are no known other expenditure commitments contracted for at the reporting date, not otherwise provided for in these financial statements.

(c) Guarantees and undertakings
There are no guarantees and undertakings at the reporting date, not otherwise provided for in these financial statements.

16 Financial instruments

(a) Interest Rate Risk Exposure

The following table details the Authority's exposure to interest rate risk as at the reporting date:

	Weighted average effective interest rate	Floating interest rate	Non-interest bearing	Total
		$	$	$
2004				
Financial Assets				
Cash assets	5.11%	6,312,765	-	6,312,765
Receivables and accruals		-	192,236	192,236
		6,312,765	192,236	6,505,001
Financial Liabilities				
Liabilities		-	-	-
2003				
Financial Assets	4.78%	5,826,884	258,085	6,084,969
Financial Liabilities		-	162,630	162,630

(b) Net Fair Values

The carrying amount of financial assets and financial liabilities recorded in the financial statements are not materially different from their net fair values, determined in accordance with the accounting policies disclosed in note 1 to the financial statements.

OAG AUDITED 35

17 Contingent liabilities and contingent assets

There were no contingent liabilities or contingent assets which would affect the Agricultural Produce Commission.

18 Events occurring after reporting date

There have been no events after reporting date which would cause the financial statements to be misleading.

19 Related bodies

There are no related bodies with The Agricultural Produce Commission.

20 Affiliated bodies

Payments totalling $278,525 were made to the Western Australian Fruit Growers' Association by the Pome, Citrus and Stone Fruit Producers' Committee for services provided under section 12.1 of the Act ($257,675 in 2002/2003).

Payments totalling $144,500 were made to the Potato Growers' Association of WA (Inc) by the Potato Producers' Committee for services provided under section 12.1 of the Act ($151,000 in 2002/2003).

Payments totalling $118,018 were made to the Western Australian Pork Producers' Association by the Pork Producers' Committee for services provided under section 12.1 of the Act ($99,560 in 2002/2003).

Payments totalling $63,700 were made to Pork Industry Training (Inc) by the Pork Producers' Committee for services provided under section 12.1 of the Act ($51,375 in 2002/2003).

	2004 $	2003 $
21 Write-off , losses and gifts		
Bad debts written off by the Commission during the financial year.	44,571	-
22 Remuneration of Auditor		
Remuneration to the Auditor general for the financial year is as follows:		
Auditing the accounts, financial statements and performance indicators	4,500	4,500

23 Explanatory Statement

	Budget 2004	Actual 2004	Variance Between 2004 Budget & 2004 Actual	Note	Actual 2003	Variance Between 2003 Actual & 2004 Actual	Note
	$	$	$		$	$	
COST OF SERVICES							
Expenses from ordinary activities							
Dept of Agriculture WA contracted services							
- Administration	90,000	83,453	(6,548)	23.10	61,018	22,435	23.1
- Producers committees' operating costs	1,743,500	1,104,402	(639,098)	23.11	1,109,998	(5,596)	
Audit fees	4,500	4,500	-		4,500	-	
Commissioners' sitting fees & related costs	24,000	26,900	2,900	23.12	23,163	3,737	23.2
Salaries and related costs	45,000	47,919	2,919		39,411	8,508	23.3
Producers committees' conducting polls	10,000	6,974	(3,026)	23.13	-	6,974	23.4
Resources received free of charge	8,000	5,285	(2,715)	23.14	5,285	-	
Superannuation	1,000	3,864	2,864	23.15	3,304	560	23.5
Total cost of services	1,926,000	1,283,297	(642,703)		1,246,679	36,618	
Revenues from ordinary activities							
Fee for service	1,456,000	1,108,107	(347,893)	23.16	1,217,484	(109,377)	23.6
Interest received	251,000	305,876	54,876	23.17	274,242	31,634	23.7
Producers committees' conducting polls	10,000	10,000	-		-	10,000	23.8
Other revenue	167,000	4,062	(162,938)	23.18	-	4,062	23.9
Total revenue from ordinary activities	1,884,000	1,428,045	(455,955)		1,491,726	(63,681)	
Net (cost)/surplus of services	(42,000)	144,748	186,748		245,047	(27,063)	
REVENUES FROM GOVERNMENT							
Resources received free of charge	8,000	5,285	(2,715)	23.19	5,285	-	
Total revenues from Government	8,000	5,285	(2,715)		5,285	-	
CHANGE IN NET ASSETS RESULTING FROM OPERATIONS	(34,000)	150,033	184,033		250,332	(27,063)	

OAG AUDITED 35

(i) Significant variations between actual revenues and expenditures for the financial year and revenues and expenditures for the immediately preceding financial year.

Details and reasons for significant variations between actual results with the corresponding items of the preceding year are detailed below. Significant variations are considered to be those greater than 10% or $20,000.

(23.1) Administration
The increase represents the cost of development of the Smart APC Electronic Fee For Service System.

(23.2) Commissioner's sitting fees & related costs
There was an increase in Commissioner's remuneration effective from November 2002 in the previous year..

(23.3) Salaries and related costs
The increase represents the cost of the executive officer working full time hours rather than the 4 days per week in previous year.

(23.4) Producer committees' conducting polls
Two polls were conducted in 2004 for the flower industry and the bee-keeper industry. There were no polls conducted in 2003. Costs are offset against poll deposits received in advance by APC. Refer to note 23.13.

(23.5) Superannuation
Executive Officer's superannuation has increased commensurate with the increased working hours.

23.6) Fee for service
The main factors for the reduction were:
(a) Pome and Stone fruit had bumper seasons in the previous year, however, conditions this year were not as favourable.
(b) Citrus fruit has seen a move away from production for juicing. Fruit for juicing is being sourced from the Eastern states.

23.7) Interest received
Increase in interest is a result of the transfer of funds from the Pig Industry Compensation Act fund.

(23.8) Producers committees' conducting polls
Flower Industry and a Bee Industry Poll deposits were collected this year. No polls were conducted in 2003

(23.9) Other revenue
2004 revenue represents the contribution to legal costs from the Sweeter Banana Group in Carnarvon.

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35

(ii) Significant variations between 2004 estimates and 2004 actual results for the financial year.

Details and reasons for significant variations between estimates and actual results are detailed below. Significant variations are considered to be those greater than 10% or $20,000.

(23.10) Administration
An extra allowance was made in the budget for additional costs for the Electronic Data project.

(23.11) Producers committees' operating costs
Expenditure was less than budgeted due to:
(a) Carnarvon banana committee budget of $200,000 to purchase appropriate insurance cover was not sufficient to attract an affordable provider.
(b) Kununurra Crop Pest Control budget for pest control activities due to fee for service collections not meeting expectations.
(c) Egg Committee expenditure delayed due to Poultry Industry Act not being repealed
(d) Avocado and Strawberry committees postponed research funding
(e) Fruit committee expenditure was less as a result of funding claims from the WA Fruit growers association being less than expected.

(23.12) Commissioner's sitting fees & related costs
Commissioner's superannuation was not included in this budget amount.

(23.13) Producers committees' conducting polls
Allowance of $10,000 was made. These costs are offset against poll deposits received by the relevant industry, and any excess is refunded to the industry.

(23.14) Resources received free of charge
An allowance of $8000 was made for free of charge to allow for possible increase in cost of office space.

(23.15) Superannuation
The superannuation charge for Executive officer has increased due to increase in remuneration & working hours.

(23.16) Fee for service
The fee for service collections were less than budgeted for the following reasons:
(a) Kununurra Crop Pest Control Committee revenue in the first year of operation did not meet expectations.
(b) Avocado revenue was down due to a poor season.
(c) Egg committee budgeted for full year fee for service revenue however because the Poultry Industry Act was not repealed this committee did no commence operation.

(23.17) Interest received
Increase in interest is a combination of increased interest rate and the transfer of funds from the Pig Industry Compensation Act fund.

(23.18) Other revenue
Other revenue was significantly less than budget due to

(a) Egg Committee revenue of $7000 not eventuating as the Poultry Industry Act was not repealed to allow the committee to operate.
(b) Pig Industry compensation fund budget of $160,000 not required as the transfer of funds is now shown in the Statement of Financial Position as Contribution of Equity.
This actual revenue in 2004 represents the contribution to legal costs from the Sweeter Banana Group in Carnarvon.

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35

24 The Impact of Adopting International Accounting Standards

The Agricultural Produce Commission ("the Commission") is adopting international accounting standards in compliance with AASB 1 First-Time Adoption of Australian Equivalents to International Financial Reporting Standards (IFRS)

AASB 1 requires an opening balance sheet as at 1 July 2004 and the restatement of financial statements for the reporting period to June 2005 on the IFRS basis. These financial statements will be presented as comparatives in the first annual financial report prepared on an IFRS basis for the period ending 30 June 2006.

AASB 1047 Disclosing the Impacts of Adopting Australian Equivalents to International Financial Reporting Standards requires financial reports to disclose:

Transition Management
The Department of Agriculture which covers the APC has established a project team chaired by the Director Finance and reports quarterly to the audit committee. The Department, which includes the APC has engaged the consulting services of Pricewaterhousecoopers Coopers to provide technical advice.

The project Team:
- has identified the key differences in accounting policies, disclosures and presentation and the consequential impacts and risks to the APC;
- will assess the changes required to financial management information systems and processes;
- will identify the necessary staff skills and training requirements
- will prepare a plan to convert accounting policies, financial management information systems and processes so that the APC can account and report on the IFRS basis.

To date the project team has analysed most of the Australian equivalents to IFRS and has identified a number of accounting policy changes that will be required. In some cases choices of accounting policies are available, including elective exemptions under Pending Accounting Standard AASB 1 First-time Adoption of Australian Equivalents to International Financial Reporting Standards. Some of these choices are still being analysed to determine the most appropriate accounting policy for the Agriculture Produce Commission.

Key differences in accounting policies
Major changes identified to date are:

Staff Entitlements: Accounting Standards AASB 119 Employee Benefits calculation for long service leave liabilities continues to be measured on a present value basis The discount rate will be based on the use of a government bond rate.

AASB 119 is consistent with the existing standard AASB 1038 where annual leave liabilities expected to be undertaken within 12 months are measured at the nominal value. For calculation of annual leave liabilities greater than 12 months the present value basis must be used as opposed to the nominal value allowed under the existing standard AASB 1038. It is unlikely that there will be a significant financial impact as accrued annual leave is usually expected to be taken within 12 months.(I) The asset revaluation reserve is used to record increments & decrements on the revaluation of non current assets, as described in the accounting policy note 1(c)

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35

AUDITOR **GENERAL**

INDEPENDENT AUDIT OPINION

To the Parliament of Western Australia

AGRICULTURAL PRODUCE COMMISSION
FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2004

Audit Opinion
In my opinion,

(i) the controls exercised by the Agricultural Produce Commission provide reasonable assurance that the receipt and expenditure of moneys, the acquisition and disposal of property, and the incurring of liabilities have been in accordance with legislative provisions; and

(ii) the financial statements are based on proper accounts and present fairly in accordance with applicable Accounting Standards and other mandatory professional reporting requirements in Australia and the Treasurer's Instructions, the financial position of the Commission at June 30, 2004 and its financial performance and cash flows for the year ended on that date.

Scope
The Board's Role
The Board is responsible for keeping proper accounts and maintaining adequate systems of internal control, preparing the financial statements, and complying with the Financial Administration and Audit Act 1985 (the Act) and other relevant written law.

The financial statements consist of the Statement of Financial Performance, Statement of Financial Position, Statement of Cash Flows and the Notes to the Financial Statements.

Summary of my Role
As required by the Act, I have independently audited the accounts and financial statements to express an opinion on the controls and financial statements. This was done by looking at a sample of the evidence.

An audit does not guarantee that every amount and disclosure in the financial statements is error free. The term "reasonable assurance" recognises that an audit does not examine all evidence and every transaction. However, my audit procedures should identify errors or omissions significant enough to adversely affect the decisions of users of the financial statements.

D D R PEARSON
AUDITOR GENERAL
October 15, 2004

4th Floor Dumas House 2 Havelock Street West Perth 6005 Western Australia Tel: 08 9222 7500 Fax: 08 9322 5664

AUDITOR **GENERAL**

INDEPENDENT AUDIT OPINION

To the Parliament of Western Australia

AGRICULTURAL PRODUCE COMMISSION
PERFORMANCE INDICATORS FOR THE YEAR ENDED JUNE 30, 2004

Audit Opinion
In my opinion, the key effectiveness and efficiency performance indicators of the Agricultural Produce Commission are relevant and appropriate to help users assess the Commission's performance and fairly represent the indicated performance for the year ended June 30, 2004.

Scope
The Board's Role
The Board is responsible for developing and maintaining proper records and systems for preparing performance indicators.

The performance indicators consist of key indicators of effectiveness and efficiency.

Summary of my Role
As required by the Financial Administration and Audit Act 1985, I have independently audited the performance indicators to express an opinion on them. This was done by looking at a sample of the evidence.

An audit does not guarantee that every amount and disclosure in the performance indicators is error free, nor does it examine all evidence and every transaction. However, my audit procedures should identify errors or omissions significant enough to adversely affect the decisions of users of the performance indicators.

D D R PEARSON
AUDITOR GENERAL
October 15, 2004

4th Floor Dumas House 2 Havelock Street West Perth 6005 Western Australia Tel: 08 9222 7500 Fax: 08 9322 5664

ATTACHMENTS

Attachment 1

List of Producers' Committee Service Functions (Section 12.1 of the APC Act)

(a) Advertise and promote the agricultural produce;

(b) Control or develop the means of controlling pests and diseases if there is a likelihood of those pests or diseases affecting the quality or volume of output of the agricultural produce;

(c) Conduct research in relation to any matter, if in the opinion of the producers' committee that research is of advantage to producers of the agricultural produce;

(d) Conduct educational or instructional programmes relating to the production of agricultural produce;

(e) Develop and expand markets for the agricultural produce in Western Australia and elsewhere;

(f) Establish a voluntary insurance scheme for the benefit of producers of the agricultural produce including insurance relating to crops;

(g) Undertake and provide market forecasting for the agricultural produce;

(h) Establish systems of inspection for the agricultural produce for the purpose of quality control or pest and disease control;

(i) Formulate schemes for declaring producers of the agricultural produce to be accredited producers;

(j) Establish systems to facilitate inspection of grading, packaging and storage of the agricultural produce including weight and uniformity (including uniformity of ripeness) within packages;

(k) Support, with or without grant of financial aid, and whether or not initiated by the committee or the Commission, any scheme or activity which in the committee's opinion is capable of assisting in the promotion or sale of the agricultural produce;

(l) Provide such other services for the agricultural produce as may be prescribed;

(la) establish a compensation scheme for the benefit of producers whose agricultural produce is destroyed as a result of action taken to control a pest or disease of that produce;

(m) Arrange for the provision of all or any of the services or the exercise of any of the functions referred to in paragraphs (a) to (la) in whole or in part by another person or organization or in conjunction with the Commission or any other person or organization.

Reference: Agricultural Produce Commission Act 1988, Section 12.1

Functions adopted by established APC producer committees

Producers' Committee	Functions
APC Avocado Producers' Committee	(a) to (k)
APC Beekeepers Producers' Committee	(b), (c), (d), (h), (l), (la) & (m)
APC Bridgetown-Greenbushes Fruit Fly Baiting Committee	(b)
APC Carnarvon Banana Producers' Committee	(a) to (m)
APC Carrot Producers' Committee	(a) to (e) - (l) & (m)
APC Egg Producers' Committee	(a) to (m)
APC Katanning Fruit Fly Baiting Committee	(b)
APC Kununurra Crop Pest Control Committee	(b)
APC Pork Producers' Committee	(a) to (m)
APC Potato Producers' Committee	(a) to (m)
APC Pome, Citrus & Stone Fruit Producers' Committee	(a) to (m)
APC Strawberry Producers' Committee	(a) to (l) & (m)
APC Table Grape Producers' Committee	(a) to (l) & (m)
Turf Producers' Voluntary Producers' Committee	(a) to (m)

Attachment 2:

PROCEDURES TO JOIN THE AGRICULTURAL PRODUCE COMMISSION

The procedure to set up a Producers' Committee under the Agricultural Produce Commission Act is as follows:

1. The APC receives a request from producers or industry group to establish a producers committee (the formal request is usually made after a period of consultation with the APC and the industry concerned.).

2. The APC considers the request and clarifies with the applicant(s) the Section 12.1 service functions to be provided by the proposed committee, the agricultural produce covered, the area of the State involved and poll type (postal or general meeting).

3. The APC passes formal motion to initiate proceedings.

4. The APC notifies the Minister of Agriculture of the intention to establish the producers' committee and request direction as to how the Notice of Intention should be published.

5. The Minister issues direction and the APC then publishes a Notice of Intention to establish the producers' committee. The notice is published in newspapers and industry newsletter – producers maybe advised by direct mail if this is considered necessary. The notice explains in simple terms the function(s) of the committee, specific agricultural commodity involved, the region, and submissions are invited for and against the proposal from affected producers.

6. The Commission considers the submissions received regarding setting up the proposed committee. The Commissioners may invite producers to facilitate its consideration of submissions.

7. If the Commissioners decide to proceed then the applicant(s) pay a deposit to cover the cost of the poll. This deposit is refundable if the poll is successful.

8. The Commissioners appoint a returning officer to conduct the poll.

9. The APC compiles a list of producers to be polled.

10. The APC publishes a Notice of Intention to conduct a poll in relevant newspapers, industry newsletter or direct mail if there is no industry newsletter. Producers are invited to submit a case for or against establishing the committee.

11. The APC summarises any submissions and prepares a summary to go out with the polling papers.

12. The returning officer appoints scrutineers.

13. The poll is conducted and the returning officer publishes the result in appropriate newspaper.

14. The Commissioners consider the results of the poll and if in favour decides whether to establish a committee. Approval to establish the committee is given by formal motion.

15. The Commission publishes the establishment of the committee in the Government Gazette and appropriate newspapers and producers are invited to nominate themselves for appointment to the committee.

Attachment 3:

List of approvals and notices for 2003/2004

Commission/Committee:	Procedure	Approve/ publish date
Establishment of APC Beekeepers Producers' Committee	Establishment of Committee (process commenced 12 October 2001):	
	Commissioners agree to conduct poll on 20 August 2003	
	Notice of Intention to conduct poll is published	
	Returning Officer Declaration of Poll published	Published in *The West Australian* 25 August 2004
	Establishment of APC Beekeepers Producers' Committee	Published in the *Government Gazette* 2 September 2004
	Appointment of five Committee members: *Harry East (Chairperson), John Davies, Dan, Dowsett, Stephen Fewster, Phil Sammut.*	Meeting of Commissioners, 26 September 2003
	APC Beekeepers Producers' Committee Directions 2002	Published in *Government Gazette* 21 October 2003
	Approval of Beekeeping industry Fee for Service set at: Service charge per beekeeper; $27.00 per annum per beekeeper Service charge per beehive in production; @$1.00 per hive per annum *As from: 1 January 2004,*	*Government Gazette* Notice: 16 December 2003
	Agricultural Produce (Beekeeping Industry) Regulations 2003	*Government Gazette* Notice: 9 January 2004
Process to establish flower producers' committee (unsuccessful poll)	Process to establish committee (process commenced 22 April 2003):	
	Notice of Intention to establish a producers' c'tee is published	
	Commissioners agree to conduct poll on 26 November 2003	
	Returning Officer Declaration of Poll published (failed)	
	Commissioners resolve not to establish committee	
Proposed APC Olive Producers' Committee	Establishment of Committee:	Written Motion dated 21 June 2004
	Commission approves to progress request to join APC	

Attachment 3:

List of approvals and notices for 2003/2004

Agricultural Produce Commission	Appointment of Commissioners: Harry Morgan AM, Chairperson – 15 months Rob Delane, Commissioner – 3 years Yvonne Fahl, Commissioner – 3 years Ken Boughton , Commissioner – 3 years Term of office commenced, 27 January 2004	Publish in *Government Gazette 6 February 2004*
APC Avocado Producers' Committee	*APC Avocado Producers Committee Directions 1991* amended, members increased from 5 to 6 (Para. 4.1), quorum increased to 4 (Para. 10.4).	Published in *Government Gazette* 4 June 2004
APC Carnarvon Banana Producers' Committee	*APC Carnarvon Banana Producers' Committee Directions 2002* amended, members increased from 5 to 6 (Para. 4.1), quorum increased to 4 (Para. 10.4).	Published in *Government Gazette* 4 June 2004
APC Pork Producers' Committee	*APC Pork Producers' Committee Directions 2002* amended, members reduced from 9 to 7 (Para. 4.1), quorum reduced to 4 (Para. 10.4)	Published in *Government Gazette* 4 June 2004
APC Beekeepers Producers' Committee - Casual vacancy	Appointment of Colin Fleay to fill casual vacancy due to resignation of Stephen Fewster. – Period of appointment: 28 June 2004 to 31 May 2005	Commission Written Motion, 28 June 2004

Attachment 3 **ANNUAL PRODUCER COMMITTEE APPOINTMENTS – May 2004**

Name	Remarks
APC Avocado Producers Committee - 3 positions - 4 Nominations received, 4 appointed, Ccommittee increased by one	
1) Dave Duncan,	Renewal – appointed 3 years to 31/5/07
2) Wayne Franceschi	Renewal - appointed 3 years to 31/5/07
3) Mike Simon	Renewal - appointed 3 years to 31/5/07
4) John Hallion	New member – appointed 3 years to 31/5/07
APC Carnarvon Banana Producers' Ctee - 2 positions – 3 Nominations received, 3 appointed, Committee increased by one	
1) Michael Andreoli	Renewal – appointed 3 years to 31/5/07
2) Tom Day	Renewal – appointed 3 years to 31/5/07
3) John Thomas	New member – appointed 3 years to 31/5/07
APC Carrot Producers' Committee - 3 positions - 3 Nominations received and 3 appointed	
1) David Anderson	Renewal – appointed 3 years to 31/5/07
2) Albert Grubelich	Renewal – appointed 3 years to 31/5/07
3) Frank Tedesco	New member – appointed 3 years to 31/5/07
APC Egg Producers' Committee - 2 positions - 2 Nominations received and 2 appointed	
1) Ian Wilson	Renewal – appointed 3 years to 31/5/07
2) Terry Woodard	Renewal – appointed 3 years to 31/5/07
APC Pome, Citrus and Stone Fruit Producers' C'tee – 8 positions, 6 Nominations received and 6 appointed (2 vacancies remain , term expires 31 May 2005)	
1) Vin Mazzardis	Renewal – appointed 3 years to 31/5/07
2) Geoff Fawcett	Renewal – appointed 3 years to 31/5/07
3) Steven Giumelli	Renewal – appointed 3 years to 31/5/07
4) Peter Gubler	Renewal – appointed 3 years to 31/5/07
5) Angelo Logiudice	Renewal – appointed 3 years to 31/5/07
6) Jeremy Keast	New member – Appointed **1 year** to 31/5/05 to fill vacancy
APC Pork Producers' C'tee - 4 positions – 3 nominations received – 2 only appointed and Committed reduced by 2 (Roger Leigh-Firbank & Liam Flanagan retired)	
1) Graeme Dent	Renewal – appointed 3 years to 31/5/07
2) Sandra Nicholls	Not appointed – position abolished
3) * Keith Ashton	New – appointed 3 years to 31/5/07
4) ** Vacancy	***No appointment –*** *position abolished*
APC Potato Producers' Committee - 7 positions - 8 nominations received, 7 appointed. – (Retirees: Terry Ackley, Peter Rose & Keith Taylor - did not nominate)	
1) Sam Calameri	Renewal nomination received 3/5/04
2) Domenic Della Vedova	Renewal nomination received 3/5/04
3) Herbert Russell	Renewal nomination received 3/5/04
4) Rodney Musulin	Renewal nomination received 10/5/04
5) David Anderson	New – nomination received 3/5/04
6) Anthony Marinovich	New – nomination received 3/5/04
7) Ross Ryan	New – nomination received 3/5/04
8) Darryl Smith	New – nomination received 3/5/04
APC Strawberry Producers' Committee - 3 positions - 3 nominations received and 3 appointed (Astrid Bosenroek did not renew)	
1) Gerry Verheyen	Renewal nomination received 10/5/04
2) Kerry Langlands	Renewal nomination received 10/5/04
3) Anthony Yewers	New – nomination received 10/5/04
Turf Producers' Voluntary Committee – Members for 1/6/2004 to 31/5/2005:	
1) Ray Moir (Chairman), 2) A. (Tony) Demasi, 3) John Maas, 4) Peter Paino Members of Turf Producers Voluntary Committee for the year to 31 May 2005, advised by Turf Growers Association and noted by Commissioners.	

Attachment 4

Agricultural Produce Commission 2003/2004 Budget

Item	Original ($)	Final ($)	Comments
Estimated opening balance 2002/3	**5,922,339**	**5,922,339**	**Final audited amount**
Revenue			
1. APC Producers' committees			
Avocado	63,700	63,700	
Bee-keepers	0	63,570	Budget submitted 2004
Bridgetown-Greenbushes	0	0	
Carnarvon Banana	302,000	302,000	
Carrot	280	280	
Egg	113,800	113,800	
Katanning	0	0	
Kununurra	141,042	141,042	
Pome, Citrus & Stone fruit	518,185	518,185	
Pork	310,500	310,500	
Potato	315,000	280,000	Revised mid-year
Strawberry	47,000	47,000	
Table Grape	43,480	43,480	
Turf	17,890	17,890	
2. General account		0	
Service charge to producers comr	145,999	145,999	
Potato Trust Fund		0	
Deposits received	10,000	10,000	
Interest on investment	1,500	1,500	
CF contribution	8,000	8,000	
	2,038,376	**2,066,946**	
Expenditure			
1. APC Producers' committees			
Avocado	107,500	107,500	
Bee-keepers	0	70,563	Budget submitted 2004
Bridgetown-Greenbushes	0	0	
Carnarvon Banana	262,600	262,600	
Carrot	6,750	6,750	
Egg	81,966	81,966	
Katanning	0	0	
Kununurra	142,080	142,080	
Pome, Citrus & Stone fruit	554,590	554,590	
Pork	297,695	297,695	
Potato	290,500	307,000	
Strawberry	75,500	75,500	
Table Grape	66,200	66,200	
Turf	16,769	16,769	
2. General account		0	
APC administration	169,250	169,250	
	2,071,400	**2,158,463**	
Surplus / (Deficit) 2003/2004	**-33,024**	**-91,517**	
Est. closing balance 30 June 2004	**$ 5,889,315**	**$ 5,830,822**	

Original budget approved by Minister 17th April 2004

Attachment 5
Production and Revenue 2003/2004

Committee/activity	Kilograms	Tonnes	Fee for Service	Revenue $
Avocado	2,902,260.00	2,902.26	0.015	43,534
			Total Avocado	**43,534**
Bee-keepers				41,986
			Total Bee-keepers	**41,986**
Carnarvon Banana	4,540,510.00	4,540.51	0.0177	80,367
		-	**Total Carnarvon Banana**	**80,367**
Pome Citrus and Stone Fruit		-		0
A) Pome		-		0
Apples	43,089,720.00	43,089.72	0.0067	288,701
Pears	9,824,360.00	9,824.36	0.0067	65,823
Nashis	231,720.00	231.72	0.0067	1,553
B) Citrus		-	**Total Pome**	**356,077**
Oranges	6,403,720.00	6,403.72	0.01	64,037
Lemons	1,159,610.00	1,159.61	0.01	11,596
Mandarins	2,703,170.00	2,703.17	0.01	27,032
Grapefruit	1,020,650.00	1,020.65	0.01	10,207
Other Citrus	565,760.00	565.76	0.01	5,658
C) Stone		-	**Total Citrus**	**118,529**
Apricots	461,740.00	461.74	0.009	4,156
Cherries	275,220.00	275.22	0.009	2,477
Loquats	8,310.00	8.31	0.009	75
Nectarines	3,514,320.00	3,514.32	0.009	31,629
Peaches	2,482,160.00	2,482.16	0.009	22,339
Plums	5,394,280.00	5,394.28	0.009	48,549
			Total Stone	**109,224**
Kununurra Crop Pest Control				
	Carton	**Tonnes**	**Rate/ Carton or Tonne**	
Butternut Pumpkin	46,089.00		0.05	2,304
Honeydew Melon	17,063.00		0.05	853
Other Fruit And Vegetables	70,363.44		0.11	7,740
Pumpkin		4,731.83	1.2	5,678
Rockmelon	464,117.00		0.05	23,206
Watermelon		783.52	1.2	940
			Total Kununurra	**40,722**
Potatoes				
Processing Export	8,197,884.36	8,197.88	3.65	29,922
Processing Local	16,668,524.16	16,668.52	3.65	60,840
Seed Export	1,892,564.38	1,892.56	3.65	6,908
Seed Local	1,968,847.95	1,968.85	3.65	7,186
Ware Export	847,298.63	847.30	3.65	3,093
Ware Local	45,275,221.92	45,275.22	3.65	165,255
			Total Potato	**273,204**
Strawberry	4,517,330.00	4,517.33	0.01	45,173
			Total Strawberry	**45,173**
Table Grapes	7,032,290.00	7,032.29	0.007	49,226
			Total Table Grapes	**49,226**
	Hectares		**Rate/Hectare/Year**	
Turf	217.15		100.00	21,715
			Total Turf	**21,715**
		Total (excluding accruals)	**$**	**1,179,757**
		2002/2003 Accrual Reversal		(234,000)
		2003/2004 Accrual		162,376
		Fee for Service shown in Financial Statements	**$**	**1,108,133**

Attachment 6

Production fee for service collected on:

Avocado

Number of packages							Conversion	
Year	6 kg	10 kg	12 kg	Bulk			Kilograms	Tonnes
1996-97	185,694	12,143	1,174	118			1,252,042	1,252
1997-98	285,817	9,815	4,981				1,872,824	1,873
1998-99	292,637	37,035	5,497				2,192,136	2,192
1999-00	306,082	6,204	7,494				1,988,460	1,988
2000-01	352,403	6,902	6,589				2,262,506	2,263
2001-02	381,705	12,049	9,211				2,521,252	2,521
2002-03	409,347	15,624	6,877				2,694,846	2,695
2003-04							2,902,260	2,902

Carnarvon Banana

Number of packages				Conversion	
Year	13 kg	15 kg		Kilograms	Tonnes
1999-00	260,825	26,081	Contributions to Compensation Scheme	3,781,940	3,782
2000-01	296,136	7,879	Contributions to Compensation Scheme	3,967,953	3,968
2001-02	374,357	3,707	Contributions to Compensation Scheme	4,922,246	4,922
2002-03	373,960	9,417	Contributions to Compensation Scheme and Biosecurity	5,002,735	5,003
2003-04			Contributions to Compensation Scheme and Biosecurity	4,540,510	4,541

Pome fruit

Number of packages								
Year		Trays	22 L	36 L	Bins	Processing	Conversion	
Apples							Kilograms	Tonnes
1993-94		107,391	245,961	1,052,279	1,995	18,443	41,622,968	41,623
1994-95		142,589	286,394	1,120,397	2,534	7,463	32,726,850	32,727
1995-96		116,528	356,772	807,401	5,650	10,645	32,355,094	32,355
1996-97		74,725	361,755	976,145	3,356	9,201	32,854,650	32,855
1997-98		107,852	367,798	718,885	1,867	10,085	28,672,724	28,673
1998-99		97,102	511,002	837,554	2,161	8,339	30,864,634	30,865
1999-00		156,168	591,200	833,981	4,566	11,470	36,164,110	36,164
2000-01		41,479	725,347	966,324	4,832	12,690	41,031,672	41,032
2001-02		72,247	632,426	656,081	7,351	8,108	30,956,488	30,956
2002-03		161,350	822,626	832,831	10,848	10,806	40,978,510	40,979
2003-04							43,089,720	43,090
Pears								
1993-94		2,250	13,578	325,309	202	2,045	8,159,358	8,159
1994-95		1,798	23,052	310,174	93	1,658	7,564,938	7,565
1995-96		828	23,684	266,813	1,134	2,542	8,119,774	8,120
1996-97		1,064	26,020	296,333	161	2,899	8,618,720	8,619
1997-98		14,272	32,961	279,674	486	2,946	8,641,732	8,642
1998-99		10,402	28,064	276,560	435	2,472	8,015,506	8,016
1999-00		9,665	44,921	238,629	703	3,886	9,061,324	9,061
2000-01		4,702	39,900	287,185	224	3,920	9,683,258	9,683
2001-02		10,144	56,040	220,012	301	2,829	7,631,702	7,632
2002-03		41,033	68,835	278,062	1009	3,703	10,132,138	10,132
2003-04							9,824,360	9,824
Nashi								
1993-94		37,720	13,953	2,309			359,878	360
1994-95		28,403	7,528	4,954			293,120	293
1995-96		34,192	12,876	490			300,100	300
1996-97		28,066	14,842	928			307,072	307
1997-98		26,353	9,862	686			236,104	236
1998-99		46,719	7,768	2,634			327,504	328
1999-00		38,846	5,073	1,625			245,510	246
2000-01		37,717	5,819	3,439	4		284,318	284
2001-02		34,068	5,017	1,090			216,096	216
2002-03		29,015	3,539	518	1		168,282	168
2003-04							231,720	232

Production fee for service collected on:

		Number of packages						
Year		Trays	22 L	36 L	Bins	Processing	Conversion	
Total Pome							Kilograms	Tonnes
1993-94		147,361	273,492	1,379,897	2,197	20,488	50,142,204	50,142
1994-95		172,790	316,974	1,435,525	2,627	9,121	40,584,908	40,585
1995-96		151,548	393,332	1,074,704	6,784	13,187	40,774,968	40,775
1996-97		103,855	402,617	1,273,406	3,517	12,100	41,780,442	41,780
1997-98		148,477	410,621	999,244	2,353	13,031	37,550,542	37,551
1998-99		154,223	546,834	1,116,748	2,596	10,811	39,207,644	39,208
1999-00		204,679	641,194	1,074,235	5,269	15,356	45,470,944	45,471
2000-01		83,898	771,066	1,256,948	5,060	16,610	50,999,248	50,999
2001-02		116,459	693,483	877,183	7,652	10,937	38,804,286	38,804
2002-03		231,398	895,000	1,111,411	11,858	14,509	51,278,930	51,279
2003-04							53,145,800	53,146

Citrus

Oranges

1993-94		30	2,227	88,192	2,470	4,708	7,491,168	7,491
1994-95		1,249	3,004	75,255	2,169	3,546	5,967,001	5,967
1995-96		2,087	3,718	90,161	1,673	3,628	6,162,907	6,163
1996-97		789	28,524	77,672	1,912	4,218	6,939,521	6,940
1997-98		3,293	11,548	98,288	784	3,892	6,349,497	6,349
1998-99		84,606	22,312	85,209	1,217	3,123	6,049,378	6,049
1999-00	69010	190,994	9,321	74,139	390	4,316	7,247,274	7,247
2000-01	268705	6,266	8,429	87,652	964	3,896	6,990,091	6,990
2001-02	382221	18,494	2,425	100,468	2,944	3,004	7,464,043	7,464
2002-03	279544	91,384	5,588	127,328	2,641	2,249	7,225,744	7,226
2003-04							6,403,720	6,404

Lemons

1993-94		628	46,939	23,565		242	1,373,586	1,374
1994-95		33	39,362	30,204	1	475	1,630,713	1,631
1995-96		761	42,794	23,894		329	1,409,801	1,410
1996-97		133	34,483	17,380	2	492	1,323,827	1,324
1997-98		5,310	32,628	20,790		268	1,167,142	1,167
1998-99		3,463	28,648	30,618		80	1,110,747	1,111
1999-00		14,842	28,567	27,137		390	1,406,888	1,407
2000-01		2,745	33,843	29,647		182	1,262,467	1,262
2001-02		6,732	31,869	23,759	1	185	1,140,406	1,140
2002-03		29,988	35,768	25,010	2	69	1,220,692	1,221
2003-04							1,159,610	1,160

Mandarins

1993-94		53	104,034	12,150	293		1,816,941	1,817
1994-95		263	103,290	31,943			2,086,235	2,086
1995-96		829	85,758	18,663	191		1,654,417	1,654
1996-97		1,171	90,315	24,850	904		2,128,865	2,129
1997-98		1,628	73,117	19,730	169		1,493,978	1,494
1998-99		7,926	103,013	17,977	347		1,980,152	1,980
1999-00		37,522	102,758	24,978	161		2,190,182	2,190
2000-01		12,870	146,294	33,906	11		2,794,986	2,795
2001-02		62,304	126,147	19,441	9		2,469,998	2,470
2002-03		73,516	137,867	23,138	120		2,808,478	2,808
2003-04							2,703,170	2,703

Grapefruit

1993-94		251	6,923	38,696	17	34	912,897	913
1994-95		346	5,513	34,992	13	58	841,952	842
1995-96		600	3,085	31,173	5	80	751,650	752
1996-97		576	18,751	29,135		89	937,094	937
1997-98		780	16,305	31,211		98	954,390	954
1998-99		14,553	18,766	35,177		90	1,129,029	1,129
1999-00		55,330	1,400	25,913		126	940,510	941
2000-01		65,014	967	16,754	84		707,288	707
2001-02		69,281	355	20,116	2	57	811,495	811
2002-03		41,487	2282	28,030		48	847,983	848
2003-04							1,020,650	1,021

Production fee for service collected on:

	Number of packages							
Year		Trays	22 L	36 L	Bins	Processing	Conversion	
Other citrus							Kilograms	Tonnes
1993-94		2,324	5,782	1,134	3		116,448	116
1994-95		1,332	2,361	2,355	11		91,214	91
1995-96		1,218	1,660	1,654	2		63,210	63
1996-97		1,096	3,155	1,960	0		88,850	89
1997-98		1,647	3,619	5,229	13		168,681	169
1998-99		2,737	2,888	2,105	22		105,017	105
1999-00		7,952	2,116	1,022			89,824	90
2000-01		1,543	4,169	9,869			263,461	263
2001-02		3,656	49,585	454	3		722,750	723
2002-03		19,320	18,713	712			372,822	373
2003-04							565,760	566
Total Citrus								
1993-94		3,286	165,905	163,737	2,783	4,984	11,711,040	11,711
1994-95		3,223	153,530	174,749	2,194	4,079	10,617,115	10,617
1995-96		5,495	137,015	165,544	1,871	4,037	10,041,965	10,042
1996-97		3,765	175,228	150,997	2,818	4,799	11,418,157	11,418
1997-98		12,658	137,217	175,248	966	4,258	10,133,688	10,134
1998-99		113,285	175,627	171,086	1,586	3,293	10,374,323	10,374
1999-00	69,010	306,640	144,162	153,189	551	4,832	11,874,678	11,875
2000-01	268,705	88,438	193,701	177,837	965	4,162	12,064,859	12,065
2001-02	382,221	160,467	210,381	164,238	2,959	3,246	12,608,692	12,609
2002-03	279,544	255,695	200,218	204,218	2,763	2,366	12,475,719	12,476
2003-04							11,913,992	11,914

Stone Fruit

	Number of packages							
Year		Trays	22 L	36 L	Bins	Processing	Conversion	
Apricots							Kilograms	Tonnes
1993-94		3,031	41,404	140			427,169	427
1994-95		4,776	34,895	236			369,914	370
1995-96		2,198	25,545	1,277			286,129	286
1996-97		5,011	19,529	5,863			318,363	318
1997-98		6,717	26,793	2,243			331,814	332
1998-99		11,576	17,325	2,225			253,816	254
1999-00		5,635	23,318	603			263,757	264
2000-01		5,193	61,233	91			632,144	632
2001-02		15,641	25,600			164	474,744	475
2002-03		24,652	30,196				388,242	388
2003-04							461,740	462
Cherries								
1993-94		23,390	493	427			94,481	94
1994-95		13,498	323	272			55,369	55
1995-96		21,229	625	1,929			115,274	115
1996-97		16,527	2,402	7,909			224,227	224
1997-98		17,372	23	400			68,232	68
1998-99		29,415	887	1,313			135,457	135
1999-00		15,889	755	396			70,290	70
2000-01		31,252	1,554	152			127,658	128
2001-02		32,063	3,051				142,731	143
2002-03		31,783	3,086				142,101	142
2003-04							275,220	275
Loquats								
1993-94		232	1,885	26			20,130	20
1994-95		249	1,230	27			13,658	14
1995-96		577	894	105			12,850	13
1996-97		218	744	242			12,559	13
1997-98		2,360	150	25			10,210	10
1998-99		1,159	560	72			10,953	11
1999-00		727	204	25			5,035	5
2000-01		2,528	667				15,518	16
2001-02		682	417				6,557	7
2002-03		1,441	264				7,684	8
2003-2004							8,310	8

Production fee for service collected on:

	Number of packages							
Year		**Trays**	**22 L**	**36 L**	**Bins**	**Processing**	**Conversion**	
Nectarines							**Kilograms**	**Tonnes**
1993-94		101,642	160,802	564			1,973,919	1,974
1994-95		117,328	149,405	4,196			1,980,226	1,980
1995-96		123,562	190,973	10,073			2,523,511	2,524
1996-97		125,150	188,717	8,421			2,476,773	2,477
1997-98		119,310	179,190	19,356			2,557,893	2,558
1998-99		161,546	191,809	26,052			2,952,437	2,952
1999-00		161,701	214,334	14,664	10		2,977,046	2,977
2000-01		135,405	249,273	227	21		2,978,714	2,979
2001-02		232,423	207,907				2,892,551	2,893
2002-03		183,433	260,772	45			3,250,546	3,251
2003-04							3,514,320	3,514
Peaches								
1993-94		407,110	72,249	1,184			2,168,687	2,169
1994-95		361,789	40,467	668			1,682,956	1,683
1995-96		456,643	47,031	1,535			2,096,191	2,096
1996-97		424,160	35,141	3,096			1,891,698	1,892
1997-98		434,966	31,446	3,049			1,891,723	1,892
1998-99		456,287	33,573	10,850	1		2,128,415	2,128
1999-00		393,214	35,272	3,172			1,786,065	1,786
2000-01		504,260	32,486	267	21		2,102,556	2,103
2001-02		453,216	38,691				1,973,166	1,973
2002-03		476,118	36,638	136			2,035,241	2,035
2003-04							2,482,160	2,482
Plums								
1993-94		17,521	297,124	637			3,044,030	3,044
1994-95		19,384	331,746	6,418	39		3,515,648	3,516
1995-96		12,577	358,464	7,893	49		3,789,354	3,789
1996-97		14,471	295,734	4,717	26		3,102,775	3,103
1997-98		16,840	263,646	8,979	48		2,875,262	2,875
1998-99		47,204	368,345	49,531	133	4	4,794,762	4,795
1999-00		45,963	349,740	56,940	104		4,722,711	4,723
2000-01		23,446	625,888	2,778	42		6,406,905	6,407
2001-02		35,746	352,020		9		3,648,731	3,649
2002-03		52,038	592,102	934			6,119,965	6,120
2003-04							5,394,280	5,394
Total Stone Fruit								
1993-94		552,926	573,957	2,978	0	0	7,728,415	7,728
1994-95		517,024	558,066	11,817	39	0	7,617,770	7,618
1995-96		616,786	623,532	22,812	49	0	8,823,307	8,823
1996-97		585,537	542,267	30,248	26	0	8,026,394	8,026
1997-98		597,565	501,248	34,052	48	0	7,735,134	7,735
1998-99		707,187	612,499	90,043	134	4	10,275,839	10,276
1999-00		623,129	623,623	75,800	114	0	9,824,902	9,825
2000-01		702,086	971,101	3,515	84	0	12,263,501	12,264
2001-02		769,771	627,686	0	9	164	9,138,479	9,138
2002-03		769,465	923,058	1,115	0	0	11,943,778	11,944
2003-04							12,136,030	12,136

Production fee for service collected on:

Potatoes

Tonnes							
Year	Processing		Ware		Seed		Total
	Export	Local	Export	Local	Export	Local	
2001-02	9,691	12,353	2,539	32,499	806	254	58,142
2002-03	825	20,838	1,224	61,308	1,976	4,381	90,552
2003-04	8,198	16,669	847	45,275	1,893	1,969	74,850

Strawberry

	Number of packages						Conversion	
Year	Tray	Euro tray	Loose				Kilograms	Tonnes
1996-97	827,111	15,111	19,621				2,605,150	2,605
1997-98	860,016	7,820	18,460				2,677,348	2,677
1998-99	1,096,300	3,829	23,158				3,393,019	3,393
1999-00	1,112,313	8,343	22,363				3,451,420	3,451
2000-01	1,223,550	15,802	8,652				3,752,664	3,753
2001-02	1,249,956	51,308	36,261				4,048,836	4,049
2002-03	1,357,781	15,819	23,273				4,213,892	4,214
2003-04							4,517,330	4,517

Table Grape

	Number of packages						Conversion	
Year	18 L	22 L	36 L				Kilograms	Tonnes
1996-97	326,553	40,862	16,821				4,092,294	4,092
1997-98	407,319	28,010	68				4,410,670	4,411
1998-99	454,758	88,154	807				5,621,568	5,622
1999-00	471,260	20,655	3,449				5,029,440	5,029
2000-01	417,498	36,897	7,783				4,773,404	4,773
2001-02	415,150	43,868	112				4,680,156	4,680
2002-03	680,384	35,493	12,357				7,476,896	7,477
2003-04							7,032,290	7,032

Attachment 7

Polling expenditure 2003/04

Poll	Voter No.	Advertising	Printing	Stationery	Postage	Total	Cost/Producer
Industry						$	
Banana Compensation *	69	372.09	46.200	37.09	99.36	554.74	**$ 8.04**
Bee-keepers (join APC)	513	2664.64	198.30	393.84	1313.72	4,570.50	**$ 8.91**
Flowers (join APC)	274	2456.29	163.90	164.13	316.36	3,100.68	**$ 11.32**
Total	856	5,120.93	362.20	557.97	1,630.08	7,671.18	**$ 8.96**

Attachment 8

APC Avocado Producers' Committee

Financial Performance Report - July 1st 2003 to June 30th 2004

	Actuals 2002/2003	Budget 2003/2004	Actuals 2003/2004	Variance 2003/2004	Note
Opening Balance July 1st 2003	125,730	144,855	144,855		
Revenue					
Fee for Service	41,543	60,000	43,737	(16,263)	A
Interest	6,627	3,700	7,619	3919	
Recoup costs from committees					
Recoup costs from other group					
Recoup poll costs					
Recoup bad debt					
Total Revenue	**48,169**	**63,700**	**51,355**	**(12,344)**	
Expenditure					
Administration	1,085		191	191	
Committee Sitting Fees	632	2,000	935	(1,065)	B
Committee Meeting Sundries					
Committee Meeting Travel	500	3,500	916	(2,584)	
10% Administration Fee	4,154	6,000	4,374	(1,626)	C
Auditing					
Research/Technology Transfer	17,587	40,000	10,299	(29,701)	D
Growers Association/Administration		10,000	3,964	(6,036)	E
Pest Monitoring	5,086	6,000	4,250	(1750)	F
Promotion and Marketing		40,000	7,744	(32,256)	G
Compensation					
Total Expenditure	**29,044**	**107,500**	**32,673**	**(74,827)**	
Surplus/Deficit	19,125	(43,800)	18,682		
Closing Balance June 30th 2004	**$144,855**	**101,055**	**163,537**		

Notes:

A	Revenue under pressure due to poor season
B	Meeting Sitting fees
C	10 % Administration Fee
D	Research
E	Technology Transfer & Growers Association
F	Administration Costs
G	Promotion & Marketing

APC Bee-keepers Producers' Committee

Financial Performance Report - July 1st 2003 to June 30th 2004

	Budget 2003/2004	Actuals 2003/2004	Variance 2003/2004	Note
Opening Balance July 1st 2003	0	0	0	
Revenue				
Fee for Service	63,570	41,986	(21,584)	
Interest		2,029	(2,029)	
Recoup costs from committees				
Recoup costs from other group				
Recoup poll costs				
Recoup bad debt				
Grants				
Total Revenue	**63,570**	**44,015**	**(23,613)**	
Expenditure				
Administration	4,571	4,571		A
Committee Sitting Fees	6,000	347	(5,653)	
Committee Meeting Sundries				
Committee Meeting Travel		399	399	
10% Administration Fee	6,992	4,199	(2,793)	
Auditing				
Research/Technology Transfer	41,000		(41,000)	B
Growers Association/Administration	2,000		(2,000)	C
Pest Monitoring				
Promotion and Marketing	10,000	3,806	(6,194)	
Compensation				
Total Expenditure	**70,563**	**13,321**	**(57,242)**	
Surplus/Deficit	**(6,993)**	**30,694**		
Closing Balance June 30th 2004	**(6,993)**	**30,694**		

Note: This budget was not included in the original APC budget signed by the Minister for the 2003/2004 year. The committee commenced operations after budget submission.

Notes:		
	A	Refund to WA Farmers federation for poll deposit
	B	Honey culture testing to be charged during next spring
	C	Secretariat

APC Carnarvon Banana Producers' Committee - Biosecurity

Financial Performance Report - July 1st 2003 to June 30th 2004

	Actuals 2002/2003	Budget 2003/2004	Actuals 2003/2004	Variance 2003/2004	Note
Opening Balance July 1st 2003	**866**	**10,725**	**10,725**		
Revenue					
Fee for Service	10,954	10,000	9,333	(667)	
Interest			557	557	
Recoup costs from committees					
Recoup costs from other group					
Recoup poll costs					
Recoup bad debt					
Grants		10,000		(10,000)	
Total Revenue	**10,954**	**20,000**	**9,890**	**(10,1107)**	
Expenditure					
Administration					
Committee Sitting Fees					
Committee Meeting Sundries					
Committee Meeting Travel					
10% Administration Fee	1,095	1,000	933	(67)	A
Auditing					
Research/Technology Transfer		20,000	5,500	(14,500)	B
Growers Association/Administration					
Pest Monitoring					
Promotion and Marketing					
Compensation					
Total Expenditure	**1,095**	**21,000**	**6,433**	**(14,567)**	
Surplus/Deficit	**9,859**	**(1,000)**	**3,457**		
Closing Balance June 30th 2004	**10,725**	**9,725**	**14,182**		

Notes:
A 10% Administration Fee
B Horticulture Australia Ltd

APC Carnarvon Banana Producers' Committee - Compensation

Financial Performance Report - July 1st 2003 to June 30th 2004

	Actuals 2002/2003	Budget 2003/2004	Actuals 2003/2004	Variance 2003/2004	Note
Opening Balance July 1st 2003	**4,304,586**	**4,566,230**	**4,566,230**		
Revenue					
Fee for Service	79,520	66,000	68,500	2,500	
Interest	210,736	216,000	228,522	12,522	
Recoup costs from committees					
Recoup costs from other group					
Recoup poll costs					
Recoup bad debt					
Total Revenue	**290,256**	**282,000**	**297,022**	**15,022**	
Expenditure					
Administration	18,930	27,000		(27,000)	
Committee Sitting Fees	1,730	5,500	3014	(2,486)	
Committee Meeting Sundries					
Committee Meeting Travel		2,500	841	(1,659)	
10% Administration Fee	7,952	6,600	6,850		
Auditing					
Research/Technology Transfer					
Growers Association/Administration					
Pest Monitoring					
Promotion and Marketing					
Compensation					
Insurance		200,000		(200,000)	
Total Expenditure	**28,612**	**241,600**	**28,870**	**(212,980)**	
Surplus/Deficit	**261,644**	**40,150**	**268,152**		
Closing Balance June 30th 2004	**4,566,230**	**4,606,380**	**4,834,382**		

Notes:

APC Carrot Producers' Committee

Financial Performance Report July 1st 2003 to June 30th 2004

	Actuals 2002/2003	Budget 2003/2004	Actuals 2003/2004	Variance 2003/2004	Note
Opening Balance July 1st 2003	**29,422**	**30,275**	**30,275**		
Revenue					
Fee for Service					
Interest	1,439	280	1,493	1,213	
Recoup costs from committees					
Recoup costs from other group					
Recoup poll costs					
Recoup bad debt					
Total Revenue	**1,439**	**280**	**1,493**	**1,213**	
Expenditure					
Administration					
Committee Sitting Fees	220	400		(400)	
Committee Meeting Sundries					
Committee Meeting Travel	66				
10% Administration Fee	300	350	300	(50)	
Auditing					
Research/Technology Transfer					
Growers Association/Administration					
Pest Monitoring					
Promotion and Marketing					
Compensation					
Total Expenditure	**586**	**6,750**	**300**	**(6,450)**	
Surplus/Deficit	**853**	**(6,470)**	**1,193**		
Closing Balance June 30th 2004	**30,275**	**23,805**	**31,468**		

Notes:

APC Kununurra Crop Pest Control Committee

Financial Performance Report -July 1st 2003 to June 30th 2004

	Actuals 2002/2003	Budget 2003/2004	Actuals 2003/2004	Variance 2003/2004	Note
Opening Balance July 1st 2003	**2,217**	**8,962**	**8,962**		
Revenue					
Fee for Service	13,000	140,800	29,060	(111,740)	
Interest	105	242	750	508	
Recoup costs from committees					
Recoup costs from other group					
Recoup poll costs					
Recoup bad debt					
Total Revenue	**13,105**	**141,042**	**29,810**	**(111,232)**	
Expenditure					
Administration					
Committee Sitting Fees					
Committee Meeting Sundries					
Committee Meeting Travel					
10% Administration Fee	1,300	14,080	2,906	(11,174)	
Auditing					
Research/Technology Transfer	5,000	10,000		(10,000)	A
Growers Association/Administration					
Pest Monitoring		98,000	30,000	(68,000)	B
Promotion and Marketing	60	20,000		(20,000)	
Compensation					
Total Expenditure	**6,360**	**142,080**	**32,906**	**(109,174)**	
Surplus/Deficit	**6,745**	**(1,038)**	**(3,096)**		
Closing Balance June 30th 2004	**8,962**	**7,924**	**5,866**		

Notes:
A Sydney University ($5,000)
B Pest & Disease control

APC Pome Citrus and Stone Fruit Producers' Committee (All Fruit)

Financial Performance Report -July 1st 2003 to June 30th 2004

	Actuals 2002/2003	Budget 2003/2004	Actuals 2003/2004	Variance 2003/2004	Note
Opening Balance July 1st 2003	**291,373**	**526,931**	**526,931**		
Revenue					
Fee for Service	640,883	502,800	527,017	24,217	
Interest	28,563	15,770	34,374	18,604	
Recoup costs from committees					
Recoup costs from other group					
Recoup poll costs					
Recoup bad debt					
Total Revenue	**669,446**	**518,570**	**561,392**	**42,822**	
Expenditure					
Administration	657	8120		8,120	
Committee Sitting Fees	3,480	5,750	5,460	290	
Committee Meeting Sundries	312	6,740			
Committee Meeting Travel	1,005	27,000	3,112	23,888	
10% Administration Fee	64,088	50,280	48,245	2,035	
Auditing					
Research/Technology Transfer		70,000		70,000	
Growers Association/Administration	307,304	214,700	278,525	(63,825)	A
Pest Monitoring	56,770	89,500	59,549	29,951	
Promotion and Marketing	387	82,500	4,277	78,223	
Compensation					
Provision for doubtful debt (expenses)			44,571	(44,571)	
Total Expenditure	**434,003**	**554,590**	**443739**	**110,851**	
Surplus/Deficit	**235443**	**(36,020)**	**117654**		
Closing Balance June 30th 2004	**526,819**	**490,911**	**644,585**		

Notes: A WAFGA

APC Pome Citrus and Stone Fruit Producers' Committee – Pome sub-group

Financial Performance Report -July 1st 2003 to June 30th 2004

	Actuals 2002/2003	Budget 2003/2004	Actuals 2003/2004	Variance 2003/2004	Note
Opening Balance July 1st 2003	**309,843**	**493,503**	**493,503**		
Revenue					
Fee for Service	389,730	262,800	332,376	69,576	
Interest	23,893	17,000	28,852		
Recoup costs from committees					
Recoup costs from other group					
Recoup poll costs					
Recoup bad debt					
Total Revenue	**413,623**	**279,800**	**361,228**	**69,576**	
Expenditure					
Administration	427	7240		(500)	
Committee Sitting Fees	2,820	2,000	251	(1,749)	
Committee Meeting Sundries					
Committee Meeting Travel	693	11,500	1,037	(10,463)	
10% Administration Fee	38,973	26,280	30,724	4,444	
Auditing					
Research/Technology Transfer		50,000		(50,000)	
Growers Association/Administration	159,000	122,200	152,115	29,915	
Pest Monitoring	28,090	56,250	29,593	(26,657)	
Promotion and Marketing	387	32,000	4,277	(27,723)	
Compensation					
Provision for doubtful debt			25,137	25,137	
Total Expenditure	**229,963**	**306,970**	**243,134**	**(63,836)**	
Surplus/Deficit	**183,660**	**(27,170)**	**118,094**		
Closing Balance June 30th 2004	**493,503**	**466,333**	**611,598**		

Notes:

APC Pome Citrus and Stone Fruit Producers' Committee – Citrus sub-group

Financial Performance Report -July 1st 2003 to June 30th 2004

	Actuals 2002/2003	Budget 2003/2004	Actuals 2003/2004	Variance 2003/2004	Note
Opening Balance July 1st 2003	**5,772**	**33,072**	**33,072**		
Revenue					
Fee for Service	133,675	140,000	108,963	(31,037)	
Interest	5,276		4,224	4224	
Recoup costs from committees					
Recoup costs from other group					
Recoup poll costs					
Recoup bad debt					
Total Revenue	**138,951**	**140,000**	**113,187**	**(26,813)**	
Expenditure					
Administration	115				
Committee Sitting Fees	220	3,000	2,251	(749)	
Committee Meeting Sundries	312				
Committee Meeting Travel	252	10,500	1,037	(9,463)	
10% Administration Fee	13,367	14,000	10,896	(3,104)	
Auditing					
Research/Technology Transfer		20,000		(20,000)	
Growers Association/Administration	83,045	45,500	78,290	40,290	
Pest Monitoring	14,340	14,950	15,332	382	
Promotion and Marketing		31,500		(31,500)	
Compensation					
Total Expenditure	**111,651**	**139,450**	**107,806**	**(31,644)**	
Surplus/Deficit	**27,300**	**550**	**5,381**		
Closing Balance June 30th 2004	**33,072**	**33,622**	**38,452**		

Notes:

APC Pome Citrus and Stone Fruit Producers' Committee – Stone sub-group

Financial Performance Report July 1st 2003 to June 30th 2004

	Actuals 2002/2003	Budget 2003/2004	Actuals 2003/2004	Variance 2003/2004	Note
Opening Balance July 1st 2003	**(24,242)**	**356**	**356**		
Revenue					
Fee for Service	117,478	100,000	85,679	(14,321)	A
Interest	(606)	(1,230)	1,299	2529	
Recoup costs from committees					
Recoup costs from other group					
Recoup poll costs					
Recoup bad debt					
Total Revenue	**116,872**	**98,770**	**86,977**	**(11,792)**	
Expenditure					
Administration	427				
Committee Sitting Fees	440	750	2,959	2,209	
Committee Meeting Sundries		120		(120)	
Committee Meeting Travel	60	5,000	1,037	(3,963)	
10% Administration Fee	11,748	10,000	6,624	(3,376)	
Auditing					
Research/Technology Transfer	2,000	2,000		(2,000)	
Growers Association/Administration	65,259	54,500	48,120	(6,380)	
Pest Monitoring	14,340	16,300	14,624	(1,676)	
Promotion and Marketing		19,000		(19,000)	
Compensation					
Provision for doubtful debt			19,434	19,434	
Total Expenditure	**92,274**	**107,550**	**92,798**	**(14,752)**	
Surplus/Deficit	**24,598**	**(8,780)**	**(5.821)**		
Closing Balance June 30th 2004	**356**	**(8,424)**	**(5,465)**		

APC Pork Producers' Committee

Financial Performance Report -July 1st 2003 to June 30th 2004

	Actuals 2002/2003	Budget 2003/2004	Actuals 2003/2004	Variance 2003/2004	Note
Opening Balance July 1st 2003		**23,045**	**23,045**		
Revenue					
Fee for Service					
Interest	3,626	500	4,431	3931	A
Recoup costs from committees					
Recoup costs from other group					
Recoup poll costs					
Recoup bad debt					
Grants	300,000	310,000	355,000	45000	B
Total Revenue	**303,626**	**310,500**	**359,431**	**48931**	
Expenditure					
Administration			66	66	
Committee Sitting Fees	3,376	2,500	514	(1,986)	
Committee Meeting Sundries	124				
Committee Meeting Travel	6,749	2,500	252	(2,248)	
10% Administration Fee	26,000	26,000	26,000		
Auditing					
Research/Technology Transfer	62,000	15,000	118,141	103,141	C
Growers Association/Administration	182,332	251,695	182,274	(78,970)	D
Pest Monitoring					
Promotion and Marketing					
Compensation					
Total Expenditure	**280,581**	**297,695**	**327,247**	**20,003**	
Surplus/Deficit	**23,045**	**12,805**	**32,183**		
Closing Balance June 30th 2004	**23,045**	**35,850**	**55,228**		

Notes:

A	Interest on Cash at Bank Balance
B	Transfer from PICA
C	Animal welfare and weaner pig research
D	WAPPA and Industry Training (budget $251,695 actuals 181,718) Par Excellence Administration (budget $8760, actuals $556)

APC Potato Producers' Committee

Financial Performance Report - July 1st 2003 to June 30th 2004

	Actuals 2002/2003	Budget 2003/2004	Actuals 2003/2004	Variance 2003/2004	Note
Opening Balance July 1st 2004	**192,748**	**238,196**	**238,196**		
Revenue					
Fee for Service	331,338	275,000	279,772	4,772	
Interest	7,694	5,000	8,276	(3,276)	
Recoup costs from committees					
Recoup costs from other group					
Recoup poll costs					
Recoup bad debt					
Grants	50,000				
Total Revenue	**389,032**	**280,000**	**288,048**	**1,496**	
Expenditure					
Administration		10,000		(10,000)	
Committee Sitting Fees	1,520				
Committee Meeting Sundries					
Committee Meeting Travel	930				
10% Administration Fee	33,134	27,500	27,977	477	
Auditing					
Research/Technology Transfer	147,000	118,500	101,937	(33,063)	A
Growers Association/Administration	151,000	134,500	144,500	10,000	B
Pest Monitoring					
Promotion and Marketing					
Compensation	10,000				
Total Expenditure	**343,584**	**290,500**	**274,414**	**(32,586)**	
Surplus/Deficit	**45,448**	**(10,500)**	**13,633**		
Closing Balance June 30th 2004	**238,196**	**227,696**	**251,829**		

Notes:

A Potato Seed Variety Trials and Scheme costs
B PGAWA Funding

APC Strawberry Producers' Committee

Financial Performance Report – July 1st 2003 to June 30th 2004

	Actuals 2002/2003	Budget 2003/2004	Actuals 2003/2004	Variance 2003/2004	Note
Opening Balance July 1st 2004	**223,911**	**195,125**	**195,125**		
Revenue					
Fee for Service	40,418	40,000	45,747	5,747	
Interest	9,095	7,000	10,714	3714	A
Recoup costs from committees					
Recoup costs from other group					
Recoup poll costs					
Recoup bad debt					
Total Revenue	**49,513**	**47,000**	**56,461**	**9,461**	
Expenditure					
Administration					
Committee Sitting Fees	1,508	500		(500)	
Committee Meeting Sundries					
Committee Meeting Travel	540	3,500		(3,500)	
10% Administration Fee	4,041	4,000	4,575	575	
Auditing					
Research/Technology Transfer	53,999	60,000		(60,000)	B
Growers Association/Administration	18,211	5,500	3,471	(2,029)	C
Contractors					
Promotion and Marketing		2,000	542	(1,458)	
Compensation					
Total Expenditure	**78,299**	**75,500**	**8,588**	**(66,912)**	
Surplus/Deficit	**(28,786)**	**(28,500)**	**47,874**		
Closing Balance June 30th 2004	**195,125**	**166,625**	**242,999**		

Notes:

A Interest on Cash at Bank
B Research & evaluation of new varieties
C Strawberry Growers Association

APC Table Grape Producers' Committee

Financial Performance Report - July 1st 2003 to June 30th 2004

	Actuals 2002/2003	Budget 2003/2004	Actuals 2003/2004	Variance 2003/2004	Note
Opening Balance July 1st 2003	**67,034**	**69,213**	**69,213**		
Revenue					
Fee for Service	50,014	42,000	40,872	(1,128)	
Interest	3,529	1,480	3,384	1,904	A
Recoup costs from committees					
Recoup costs from other group					
Recoup poll costs					
Recoup bad debt					
Total Revenue	**53,543**	**43,480**	**44,257**	**776**	
Expenditure					
Administration	153	2,000		(2,000)	
Committee Sitting Fees	1,720	3,500	565	2,935	
Committee Meeting Sundries					
Committee Meeting Travel	27	1,500	717	(783)	
10% Administration Fee	5,002	4,200	4,087	(113)	
Auditing					
Research/Technology Transfer	24,026	10,000	13,691	3,691	
Growers Association/Administration					
Pest Monitoring	20,436	25,000	13,822	(11,178)	B
Promotion and Marketing		20,000	20976	976	
Compensation					
Total Expenditure	**51,364**	**66,200**	**53,858**	(6,472)	
Surplus/Deficit	**2,179**	**(22,720)**	**(9,601)**		
Closing Balance June 30th 2004	**69,213**	**46,493**	**59,612**		

Notes:
A Interest on cash at bank
B Maturity Inspection

Turf Voluntary Producers' Committee

Financial Performance Report - July 1st 2003 to June 30th 2004

	Actuals 2002/2003	Budget 2003/2004	Actuals 2003/2004	Variance 2003/2004	Note
Opening Balance July 1st 2003	**2,098**	**3,941**	**3,941**		
Revenue					
Fee for Service	10,510	17,690	22,032	4,342	
Interest	151	200	300	100	
Recoup costs from committees					
Recoup costs from other group					
Recoup poll costs					
Recoup bad debt					
Total Revenue	**10,661**	**17,890**	**22,332**	**4,442**	
Expenditure					
Administration					
Committee Sitting Fees	220				
Committee Meeting Sundries					
Committee Meeting Travel	47				
10% Administration Fee	1,051	1,769	2,203	434	
Auditing					
Research/Technology Transfer	7,500	15,000	12,500	(2,500)	
Growers Association/Administration					
Pest Monitoring					
Promotion and Marketing					
Compensation					
Total Expenditure	**8,818**	**16,769**	**14,703**	**(2,066)**	
Surplus/Deficit	**1843**	**1121**	**7629**		
Closing Balance June 30th 2004	**3,941**	**5,062**	**11,570**		

Notes:

Attachment 9

Summary Revenue, Expenditure and Surplus 1992/93 to 2003/04

APC Avocado Producers' Committee

Item	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4
Revenue	22,842	22,966	24151	26,447	26,634	54,482	47,991	37,661	44,810	48,118	48,169	51,355
Expenditure	8,888	19,502	20235	13,071	18,856	31,135	28,821	23,274	27,198	39,392	27,772	32,673
Annual surplus	13,954	3,464	3916	13,376	7,778	23,347	19,170	14,388	17,612	8,726	20,398	18,682
Closing surplus	13,954	17418	21334	34,710	42,488	65,835	85,005	99,392	117,004	125,730	146,128	163,537

APC Bridgetown-Greenbushes Fruit Fly Baiting Committee

Item	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4
Revenue						7,816	5,418	-44.45	874	0	-	-
Expenditure						13,234	830		0	0	-	-
Annual surplus						-5,418	4,588	-44.45	874	0	-	-
Closing surplus						-5,418	-830	-874	0	0	-	-

APC Carnarvon Banana Producers' Committee

Item	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4
Revenue							0	5,701,824	311,232	266,178	300,514	306,912
Expenditure							1,752	964,413	975,176	31,808	29,637	35,303
Annual surplus							-1,752	4,737,411	-663,944	234,370	270,722	271,609
Closing surplus							-1,752	4,735,659	4,071,715	4,306,085	4,577,827	4,848,564

APC Bee Committee

Item	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4
Revenue												44,015
Expenditure												13,321
Annual surplus												30,694

APC Carrot Producers' Committee

Item	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
Revenue			45,557	56,004	1,177	43,048	0	2,537	1,708	1,317	1,439	1,493
Expenditure			500	42,306	43,069		0	35,350	350	350	586	300
Annual surplus			45,057	13,698	-41,892	43,048	0	-32,813	1,358	967	853	1,193
Closing surplus			45,057	58,755	16,863	59,911	59,911	27,098	28,455	29,422	30,275	31,468

APC Katanning Fruit Fly Baiting Committee

Item	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
Revenue					10,097	13,823	25,302	12,716	18,080	- 1,334	-	-
Expenditure					15,473	14,566	19,425	18,721	11,330	-	-	-
Annual surplus					-5,376	-743	5,876	-6,005	6,750	- 1,334	-	-
Closing surplus					-5,376	-6,119	-242	-6,247	503	- 831	-	-

APC Kununurra Crop Pest Control Committee

Item	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
Revenue						0	40,658	11,721	856	100	13,105	29,810
Expenditure						700	21,416	7,263	17,009	4,731	6,360	32,906
Annual surplus						-700	19,242	4,458	-16,153	- 4,631	6,745	- 3,096
Closing surplus						-700	18,542	23,000	6,848	2,217	8,962	5,866

APC Pome, Citrus & Stone Fruit Producers' Committee

Item	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
Revenue			129,374	325,999	437,975	415,512	531,666	670,188	768,275	695,366	669,447	561,392
Expenditure			96,503	305,219	264,094	374,827	887,499	*763,664	501,018	489,731	433,379	443,739
Annual surplus			32,871	20,780	173,881	40,685	-355,833	-93,476	267,258	205,635	233,864	117,654
Closing surplus			32,871	53,651	227,532	268,217	-87,616	-181,092	86,166	371,801	527,872	644,585

Activity Accounts for Pome, Citrus & Stone Fruit Producers' Committee

Pome Fruit

Item	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
Revenue			59,638	162,314	273,096	255,350	363,351	473,806	540,099	477,115	413,624	361,228
Expenditure			34,911	146,351	127,203	195,165	685,955	*557,333	282,786	264,791	230,007	243,134
Annual surplus			24,727	15,963	145,893	60,185	-322,604	-83,527	257,313	212,325	183,547	118,094
Closing surplus			24,727	40,689	186,582	246,767	-75,837	-159,364	97,949	310,274	493,820	611,598

Citrus Fruit

Item	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
Revenue			27,061	81,812	84,228	73,321	79,584	113,756	120,273	134,519	138,952	
Expenditure			29,951	84,199	64,266	74,464	91,284	121,242	117,005	126,370	111,340	
Annual surplus			-2,890	-2,388	19,962	-1,143	-11,701	-7,486	3,267	8,150	27,612	
Closing surplus			-2,890	-5,278	14,684	13,541	1,840	-5,646	-2,379	5,771	33,384	

Stone Fruit

Item	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
Revenue			42,675	81,874	80,651	86,841	88,731	82,626	107,904	83,732	116,872	86,977
Expenditure			31,641	74,668	72,625	105,198	110,259	85,089	101,226	98,571	91,962	92,798
Annual surplus			11,035	7,205	8,026	-18,357	-21,529	-2,463	6,678	- 14,839	22,705	- 5,821
Closing surplus			11,035	18,240	26,266	7,909	-13,619	-16,082	-9,404	- 24,244	668	- 5,465

APC Strawberry Producers' Committee

Item	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/2002	2002/03	2003/04
Revenue					52,964	56,097	73,659	77,638	88,278	52,131	49,512	56,461
Expenditure					9,310	27,612	17,181	27,268	27,924	67,562	78,300	8,588
Annual surplus					43,654	28,485	56,478	50,370	60,354	- 15,430	- 28,788	47,874
Closing surplus					43,654	72,139	128,616	178,986	239,341	223,910	195,123	242,999

APC Table Grape Producers' Committee

Item	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
Revenue	23,335	25,380	30,176	33,775	29,503	26,586	41,312	37,550	36,786	40,136	53,545	44,257
Expenditure	40,740	23,912	10,850	17,441	42,914	37,430	28,159	28,446	18,670	39,600	51,364	53,858
Annual surplus	-17,405	1,468	19,326	163,34	-13,411	-10,844	13,154	9,104	18,116	535	2,181	- 9,601
Closing surplus	13,251	14,719	34,045	50,379	36,968	26,124	39,278	48,382	66,498	67,034	69,215	59,612

APC Turf Producers' Voluntary Committee

Item	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
Revenue								9,333	13,703	12,697	10,661	22,332
Expenditure								928	16,319	16,389	8,790	14,703
Annual surplus								8,406	-2,616	- 3,720	1,871	7,629
Closing surplus								8,406	5,790	2,070	3,969	11,570

APC Potato Producers' Committee

Item	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
Revenue									100,495	347,974	389,032	288,048
Expenditure									0	255,720	343,583	274,414
Annual surplus									100,495	92,254	45,449	13,633
Closing surplus									100,495	192,749	238,197	251,829

APC Pork Producers' Committee

Item	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
Revenue											303,626	359,431
Expenditure											278,275	327,247
Annual surplus											25,351	32,183
Closing surplus											25,351	55,228

General Account

Item	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
Revenue	4,508	11,451	17,400	27,639	47,791	173,672	115,997	112,312	116,226	131,319	155,963	155,478
Expenditure	2,996	6,857	18,950	31,367	10,786	92,582	124,867	106,211	129,207	139,546	136,681	179,681
Annual surplus	1,512	4,595	-1,550	-3,728	37,005	81,090	-88,670	6,101	-12,981	- 8,227	19,282	- 24,203
Closing surplus	3,044	7,638	6,088	2,360	39,365	120,455	111,585	103,001	90,020	81,794	101,076	81,412

Consolidated account

Item	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
Revenue	50,685	59,797	246,658	469,864	606,141	791,035	882,267	6,673,436	1,501,323	1,480,926	1,491,726	1,765,506
Expenditure	52,624	50,271	147,038	409,404	404,502	592,086	1,144,898	1,975,536	1,724,199	971,754	1,246,679	1,237,051
Annual surplus	-1,939	9,526	99,620	60,460	201,639	198,949	-262,632	4,697,900	-222,876	509,172	250,332	528,455
Closing surplus	30,249	39,775	139,395	199,855	401,494	600,443	337,812	5,035,712	4,812,836	5,322,007	5,922,339	6,276,740

Attachment 10

Agricultural Produce Commission

Estimates for 2004/2005

In accordance with Section 15 (a) of the Financial Administration and Audit Act 1985, the Agricultural Produce Commission submits the approved estimates for the 2004/2005 Financial Year for publication in its Annual Report for the year ending 30 June 2004.

	2003-2004 Budget Estimate	2003-2004 Actual	2004-2005 Budget Estimate
COST OF SERVICES	**$**	**$**	**$**
Operating			
Administration	159,250	174,224	137,250
Producers' CommitteeOperating Cost	1,902,150	1,052,060	1,714,628
Producers' Committee Conducting Polls	10,000	5457.18	10,000
Other			8000
Total operating expense	**2,071,400**	**1,231,741**	**1,869,878**
REVENUE			
Fees for Service	1,456,490	1,108,107	1,490,990
Interest revenue	251,287	305,876	325,340
Recoup of cost from committees	146,000	137,503	149,449
Recoup of poll costs	10,000	10000	10,000
Other	174,600	5,285	22,600
Total operating revenue	**2,038,376**	**1,566,771**	**1,998,379**
Net (cost/surplus)	**-33,024**	**335,029**	**128,501**

*Includes internal charges and revenue between committees and the commission.